



**Deutsche Bank AG, Pakistan Operations**  
(Incorporated in the Federal Republic of  
Germany with limited liability)

**Financial Statements**  
**for the year ended 31 December 2018**



KPMG Taseer Hadi & Co.  
Chartered Accountants  
Sheikh Sultan Trust Building No. 2, Beaumont Road  
Karachi 75530 Pakistan  
+92 (21) 35685847, Fax +92 (21) 35685095

## **Independent Auditors' Report to the Directors**

### **Opinion**

We have audited the annexed financial statements of **Deutsche Bank AG, Pakistan Operations** (incorporated in the Federal Republic of Germany with limited liability) ("the Pakistan Operations"), which comprise the statement of financial position as at 31 December 2018, and profit and loss account, the statement of comprehensive income, the cash flow statement and the statement of changes in equity for the year then ended and notes to the financial statements, including a summary of significant accounting policies and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, profit and loss account, statement of comprehensive income, cash flow statement and the statement of changes in equity together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan, and, give the information required by the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Pakistan Operations' affairs as at 31 December 2018 and of the profit and other comprehensive income, its cash flows and the changes in equity for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Pakistan Operations in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Banking Companies Ordinance, 1962 (LVII of 1962) and Companies Act, 2017 (XIX of 2017) and for such internal control as management



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determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Pakistan Operations' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Pakistan Operations or to cease operations, or has no realistic alternative but to do so.

The management is responsible for overseeing the Pakistan Operations' financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Pakistan Operations' internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



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- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Pakistan Operations' ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Pakistan Operations to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Pakistan Operations as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, profit and loss account, statement of comprehensive income, cash flow statement and the statement of changes in equity together with the notes thereon have been drawn up in conformity with the Banking Companies Ordinance, 1962 (LVII of 1962) and Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account;
- c) investments made, expenditure incurred and guarantees extended during the year were in accordance with the object and powers of the Pakistan Operations and the transactions of the Pakistan Operations which have come to our notice have been within the powers of the Pakistan Operations; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Pakistan Operations and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

We confirm that for the purpose of our audit we have covered more than sixty percent of the total loans and advances of the Pakistan Operations.



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**Other Matter**

The engagement partner on the audit resulting in this independent auditor's report is Syed Iftikhar Anjum.

**Date: 28 March 2019**

**Karachi**

*KPMG Taseer Hadi*  
**KPMG Taseer Hadi & Co.**  
**Chartered Accountants**

**Deutsche Bank AG, Pakistan Operations**  
*(Incorporated in the Federal Republic of Germany with limited liability)*  
**Statement of Financial Position**  
*As at 31 December 2018*

	Note	2018	2017 (Restated)
		----- (Rupees in '000) -----	
<b>ASSETS</b>			
Cash and balances with treasury banks	5	6,961,709	5,995,920
Balances with other banks	6	220,159	396,881
Lendings to financial institutions	7	19,150,856	19,707,230
Investments		-	-
Advances	8	6,249,761	5,709,278
Fixed assets	9	214,924	271,894
Intangible assets		-	-
Deferred tax assets	10	144	8,910
Other assets	11	2,593,673	2,209,444
		<b>35,391,226</b>	<b>34,299,557</b>
<b>LIABILITIES</b>			
Bills payable	12	1,314,231	932,787
Borrowings	13	2,871,553	15,755
Deposits and other accounts	14	20,100,376	23,212,445
Liabilities against assets subject to finance lease		-	-
Subordinated debt		-	-
Deferred tax liabilities		-	-
Other liabilities	15	3,508,246	3,185,706
		<b>27,794,406</b>	<b>27,346,693</b>
<b>NET ASSETS</b>		<b>7,596,820</b>	<b>6,952,864</b>
<b>REPRESENTED BY</b>			
Head office capital account	16	5,091,000	4,238,906
Reserves		-	-
Surplus / (Deficit) on revaluation of assets		-	-
Unremitted profit		2,505,820	2,713,958
		<b>7,596,820</b>	<b>6,952,864</b>
<b>CONTINGENCIES AND COMMITMENTS</b>	17		

The annexed notes 1 to 38 form an integral part of these annual financial statements.

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**Managing Director**  
**Chief Country Officer**  
**Pakistan**

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**Chief Financial Officer**  
**Pakistan**

**Deutsche Bank AG, Pakistan Operations**  
*(Incorporated in the Federal Republic of Germany with limited liability)*  
**Profit and Loss Account**  
*For the year ended 31 December 2018*

	Note	2018	2017 (Restated)
		----- (Rupees in '000) -----	
Mark-up / return / interest earned	18	<b>1,738,883</b>	1,221,952
Mark-up / return / interest expensed	19	<b>(768,616)</b>	(463,007)
<b>Net mark-up / interest income</b>		<b>970,267</b>	758,945
<b>NON MARK-UP / INTEREST INCOME</b>			
Fee and commission income	20	<b>583,191</b>	609,579
Dividend income		-	-
Foreign exchange income		<b>389,876</b>	772,867
Income / (loss) from derivatives		-	-
Gain / (loss) on securities		-	-
Other (loss) / income	21	<b>(8,139)</b>	7,462
<b>Total non-markup / interest income</b>		<b>964,928</b>	1,389,908
<b>Total Income</b>		<b>1,935,195</b>	2,148,853
<b>NON MARK-UP / INTEREST EXPENSES</b>			
Operating expenses	22	<b>(1,310,838)</b>	(980,403)
Workers Welfare Fund		<b>(12,523)</b>	(23,312)
Other charges	23	<b>(3,410)</b>	(1,251)
<b>Total non-markup / interest expenses</b>		<b>(1,326,771)</b>	(1,004,966)
<b>Profit before provisions</b>		<b>608,424</b>	1,143,887
Reversal / (provisions) - net	24	<b>5,224</b>	(1,705)
Extra ordinary / unusual items		-	-
<b>PROFIT BEFORE TAXATION</b>		<b>613,648</b>	1,142,182
Taxation	25	<b>(248,027)</b>	(429,959)
<b>PROFIT AFTER TAXATION</b>		<b>365,621</b>	712,223

The annexed notes 1 to 38 form an integral part of these annual financial statements.

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**Managing Director**  
**Chief Country Officer**  
**Pakistan**

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**Chief Financial Officer**  
**Pakistan**

# Deutsche Bank AG, Pakistan Operations

*(Incorporated in the Federal Republic of Germany with limited liability)*

## Statement of Comprehensive Income

*For the year ended 31 December 2018*

	2018	2017
	----- <b>(Rupees in '000)</b> -----	(Restated)
Profit after taxation for the year	<b>365,621</b>	712,223
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit and loss account in subsequent periods:</b>		
Remeasurement gain on defined benefit obligations - net of tax	<u><b>14,860</b></u>	<u>8,692</u>
<b>Total comprehensive income</b>	<u><b>380,481</b></u>	<u>720,915</u>

The annexed notes 1 to 38 form an integral part of these annual financial statements.

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**Managing Director  
Chief Country Officer  
Pakistan**

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**Chief Financial Officer  
Pakistan**

**Deutsche Bank AG, Pakistan Operations**  
*(Incorporated in the Federal Republic of Germany with limited liability)*  
**Cash Flow Statement**  
*For the year ended 31 December 2018*

	Note	2018	2017 (Restated)
		----- (Rupees in '000) -----	
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Profit before taxation		613,648	1,142,182
<b>Adjustments for:</b>			
Depreciation	9.2	75,401	80,645
Reversal / (provisions) - net	24	(5,224)	1,705
Loss / (Gain) on sale of fixed assets	21	8,441	(7,457)
		<u>78,618</u>	<u>74,893</u>
		692,266	1,217,075
<b>Increase in operating assets</b>			
Lendings to financial institutions		556,374	(5,076,919)
Advances		(540,274)	(2,495,662)
Others assets (excluding advance taxation)		(280,100)	(249,373)
		<u>(264,000)</u>	<u>(7,821,954)</u>
<b>Decrease in operating liabilities</b>			
Bills payable		381,444	(2,043,466)
Borrowings from financial institutions		2,855,798	(11,754)
Deposits		(3,112,069)	9,120,300
Other liabilities		350,416	601,761
		<u>475,589</u>	<u>7,666,841</u>
Income tax paid		<u>(351,390)</u>	<u>(439,952)</u>
<b>Net cash generated from operating activities</b>		552,465	622,010
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
Investments in operating fixed assets		(44,215)	(71,342)
Proceeds from sale of fixed assets		17,342	17,813
<b>Net cash used in investing activities</b>		<u>(26,873)</u>	<u>(53,529)</u>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>			
Remittances made to head office		<u>(588,619)</u>	-
<b>Net cash used in financing activities</b>		(588,619)	-
Effects of exchange rate changes on cash and cash equivalents		852,094	694,079
<b>Increase in cash and cash equivalents</b>		789,067	1,262,560
Cash and cash equivalents at beginning of the year		6,392,801	5,130,241
Cash and cash equivalents at end of the year	26	<u>7,181,868</u>	<u>6,392,801</u>

The annexed notes 1 to 38 form an integral part of these annual financial statements.

Managing Director  
Chief Country Officer  
Pakistan

Chief Financial Officer  
Pakistan

**Deutsche Bank AG, Pakistan Operations**  
*(Incorporated in the Federal Republic of Germany with limited liability)*  
**Statement of Changes in Equity**  
*For the year ended 31 December 2018*

	Head office capital account	Unremitted profit	Total
------(Rupees in '000) -----			
Opening Balance as at 01 January 2017	3,544,827	1,993,043	5,537,870
Profit after taxation for the year ended 31 December 2017	-	712,223	712,223
Other comprehensive income - net of tax	-	8,692	8,692
	-	720,915	720,915
<b>Transactions with owners, recorded directly in equity</b>			
Exchange adjustments on revaluation of capital	694,079	-	694,079
<b>Opening Balance as at 01 January 2018</b>	<b>4,238,906</b>	<b>2,713,958</b>	<b>6,952,864</b>
Profit after taxation for the year ended 31 December 2018	-	365,621	365,621
Other comprehensive income - net of tax	-	14,860	14,860
	-	380,481	380,481
<b>Transactions with owners, recorded directly in equity</b>			
Exchange adjustments on revaluation of capital	852,094		852,094
Remittance made to Head office	-	(588,619)	(588,619)
	852,094	(588,619)	263,475
<b>Closing Balance as at 31 December 2018</b>	<b>5,091,000</b>	<b>2,505,820</b>	<b>7,596,820</b>

The annexed notes 1 to 38 form an integral part of these annual financial statements.

\_\_\_\_\_  
**Managing Director**  
**Chief Country Officer**  
**Pakistan**

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**Chief Financial Officer**  
**Pakistan**

# Deutsche Bank AG, Pakistan Operations

*(Incorporated in the Federal Republic of Germany with limited liability)*

## Notes to the Financial Statements

*For the year ended 31 December 2018*

### 1. STATUS AND NATURE OF BUSINESS

Deutsche Bank AG is a foreign banking company incorporated in the Federal Republic of Germany with limited liability. Its operations in Pakistan are carried out through two branches (2017: three branches) located at Karachi and Lahore ("the Pakistan Operations"). The Pakistan Operations are engaged in banking business as described in the Banking Companies Ordinance, 1962.

The group closed Islamabad branch operations with effect from 30 June 2018 as part of its Global Footprint Rationalization Strategy 2020.

### 2. BASIS OF PRESENTATION

In accordance with the directives of the Federal Government regarding shifting of the banking system to the Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade related modes of financing include purchase of goods by the Pakistan Operations from its customers and immediate resale to them at appropriate mark-up in price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

#### 2.1 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Banking Companies Ordinance, 1962 and the Companies Act, 2017; and
- Directives issued by State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP).

Whenever the requirements of the Banking Companies Ordinance, 1962, the Companies Act, 2017 or the directives issued by SBP and SECP differ with the requirements of the IFRS, the Banking Companies Ordinance, 1962, the Companies Act, 2017 and the said directives shall prevail.

The SBP vide BSD Circular No. 10 dated 26 August 2002 has deferred the applicability of International Accounting Standard 39, Financial Instruments: Recognition and Measurement (IAS 39) and International Accounting Standard 40, Investment Property (IAS 40). Further, according to a notification of the Securities and Exchange Commission of Pakistan (SECP) dated 28 April 2008, International Financial Reporting Standard 7, Financial Instruments: Disclosures (IFRS 7) has not been made applicable for banks. Accordingly, the requirements of these standards and their relevant interpretations (issued by the Standards Interpretation Committee - SICs and the International Financial Reporting Interpretations Committee - IFRICs) have not been considered in the preparation of these financial statements.

#### 2.2 CREDIT RATING

The credit rating provided by Standard & Poor's on 01 June 2018 is BBB+ for long-term and on 09 June 2015 is A-2 for short-term, rating by Fitch on 21 June 2018 is BBB+ for long-term and F2 for short-term; and rating by Moody's on 03 August 2018 is A3 for long-term and is P-2 for short-term.

## **2.3 Standards, interpretations and amendments to accounting and reporting standards as applicable in Pakistan that are effective in the current year**

There are certain new and amended IFRS, interpretations and amendments that are mandatory for the Pakistan Operations' accounting periods beginning on or after 1 January 2018 but are considered not to be relevant or do not have any significant effect on the Pakistan Operations and therefore not detailed in these financial statements.

State Bank of Pakistan prescribed a new format for financial statements of banks effective from the year ended 31 December 2018. Accordingly, these financial statements are prepared in accordance with the new format. The changes impacting (other than certain presentation changes) these financial statements include:

- Recording of acceptances on the balance sheet (previously disclosed as off-balance sheet) (note 11 and 15).
- Other provisions / write offs have now been combined under provisions and write offs - net (note 24).

In addition, Companies Act, 2017 also became effective for the financial statements for the year ended 31 December 2018. As the Pakistan Operation's financial statements are prepared in accordance with the format prescribed by SBP, it did not have a direct impact on the financial statements.

## **2.4 Standards, interpretations and amendments to published accounting and reporting standards as applicable in Pakistan that are not yet effective**

The following IFRSs as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after 01 January 2019:

- IFRS 16 'Leases' (effective for annual periods beginning on or after 01 January 2019). IFRS 16 replaces existing leasing guidance, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC-15 'Operating Leases - Incentives' and SIC-27 'Evaluating the Substance of Transactions Involving the Legal Form of a Lease'. IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard i.e. lessors continue to classify leases as finance or operating leases.

The overall governance of the IFRS 16 implementation is managed centrally by the group and Pakistan Operations have not conducted any assessments locally. The actual impact of applying IFRS 16 on the financial statements in the period of initial application will depend on future economic conditions, the development of the Pakistan Operation's leases portfolio, the Pakistan Operation's assessment of whether it will exercise any lease renewal options and the extent to which the Pakistan Operations choose to use practical expedients and recognition exemptions. The nature of expenses related to these leases will now change because IFRS 16 replaces the straight line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities.

The Pakistan Operations plan to apply IFRS 16 initially on 01 January 2019, using a modified retrospective approach. Based on initial assessment as at 01 January 2019 conducted by the group, the Pakistan Operations are estimated to record a right-of-use asset and lease liability of Rs. 229 million.

- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 01 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax. The application of interpretation is not likely to have an impact on Pakistan Operations' financial statements.
- IFRS 15 'Revenue from contracts with customers' (effective for annual periods beginning on or after 01 July 2018). IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces existing revenue recognition guidance, including IAS 18 'Revenue', IAS 11 'Construction Contracts' and IFRIC 13 'Customer Loyalty Programmes'. The management has completed an initial assessment of changes required in revenue recognition policies on adoption of the standard and considers that the impact on Pakistan Operations' financial statements will not be material.

- IFRS 9 'Financial Instruments' and amendment – Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 01 July 2018 and 01 January 2019 respectively). IFRS 9 replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. The overall governance of the IFRS 9 implementation has been through the Group IFRS 9 Steering Committee. Pakistan Operations have not conducted any assessments locally. The impact assessment as at 31 December 2017 was carried out which has been submitted to State Bank of Pakistan. The management has completed an initial assessment of changes required in classification and measurement of financial instruments on adoption of the standard and has also carried out an initial exercise to calculate impairment required under expected credit loss model. The additional provision for expected credit loss at 31 December 2018 is estimated at Rs. 109 million.
- Amendment to IAS 28 'Investments in Associates and Joint Ventures' - Long Term Interests (LTI) in Associates and Joint Ventures (effective for annual periods beginning on or after 01 January 2019). The amendment will affect companies that finance such entities with preference shares or with loans for which repayment is not expected in the foreseeable future (referred to as LTI). The amendment and accompanying example state that LTI are in the scope of both IFRS 9 and IAS 28 and explain the annual sequence in which both standards are to be applied. The amendments are not likely to have an impact on Pakistan Operations' financial statements.
- Amendments to IAS 19 'Employee Benefits'- Plan Amendment, Curtailment or Settlement (effective for annual periods beginning on or after 01 January 2019). The amendments clarify that on amendment, curtailment or settlement of a defined benefit plan, a company now uses updated actuarial assumptions to determine its current service cost and net interest for the period; and the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in other comprehensive income. The application of amendments is not likely to have an impact on Pakistan Operations' financial statements.
- Amendment to IFRS 3 'Business Combinations' – Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual periods beginning on or after 01 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- Amendments to IAS 1 'Presentation of Financial Statements' and IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' (effective for annual periods beginning on or after 01 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make material judgements when preparing their general purpose financial statements in accordance with IFRS Standards.

Annual improvements to IFRS Standards 2015–2017 Cycle - the improvements address amendments to following IFRS:

- IFRS 3 'Business Combinations' and IFRS 11 'Joint Arrangement' - the amendment aims to clarify the accounting treatment when a company increases its interest in a joint operation that meets the definition of a business. A company remeasures its previously held interest in a joint operation when it obtains control of the business. A company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
- IAS 12 'Income Taxes' - the amendment clarifies that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transaction that generates the distributable profits.
- IAS 23 'Borrowing Costs' - the amendment clarifies that a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

The above amendments are effective for annual periods beginning on or after 01 January 2019 and are not likely to have an impact on Pakistan Operations' financial statements.

### **3. BASIS OF MEASUREMENT**

**3.1** These financial statements have been prepared under the historical cost convention, except for derivative financial instruments, which have been marked to market and are carried at fair value. Staff retirement benefit (pension) is stated at present value.

**3.2** The preparation of financial statements in conformity with the accounting and reporting standards as applicable in Pakistan requires management to make judgments, estimates and assumptions that effect the application of accounting policies and reported amounts of assets and liabilities and income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in the following:

- Defined benefit plan (Note 4.7)
- Taxation (Note 4.10)
- Advances (Note 4.4)
- Operating fixed assets and depreciation (Note 4.5)

**3.3** These financial statements are presented in Pak rupees (PKR) which is the Pakistan Operations' functional currency.

### **4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### **4.1 Cash and cash equivalents**

Cash and cash equivalents comprise cash and balances with treasury banks and balances with other banks.

#### **4.2 Lendings / borrowings (reverse repo / repo)**

##### *Purchase under resale agreements*

The Pakistan Operations enter into purchase of investments under agreements to resell investments at a certain date in the future at a fixed price. Investments purchased subject to commitment to resell them at the future dates are not recognized. The amounts paid are recognized in lendings to financial institutions. The receivables are shown as collateralized by the underlying security.

##### *Sale under repurchase agreement*

Investments sold under repurchase agreements continue to be recognized in the statement of financial position and are measured in accordance with the accounting policy for investments. The proceeds from the sale of the investments are reported in borrowings from financial institutions.

The difference between the purchase / sale and resale / repurchase consideration is recognized on a time proportion basis over the period of the transaction and is included in mark-up / return / interest earned or expensed.

#### **4.3 Investments**

In accordance with the requirements of BSD Circular No. 10 dated 13 July 2004 the investments are classified as follows:

#### *Held to maturity*

These securities are with fixed and determinable payments and fixed maturity which are acquired with the intention and ability to hold them up to maturity. These are carried at amortized cost.

#### *Held for trading*

These are securities, which are either acquired for generating profit from short-term fluctuation in market prices, interest rate movements, dealers margin or are securities included in a portfolio in which a pattern of short-term profit making existed.

#### *Available-for-sale*

The securities which are not held for trading and held-to-maturity are classified as available-for-sale (AFS).

The Pakistan Operations designate the classification of securities at the time of acquisition.

All purchase and sale of investments that require delivery within the time frame established by regulation or market convention are recognized at the trade date, which is the date the Pakistan Operations commit to purchase or sell the investments.

Trading securities are initially recognized at fair value and are subsequently carried at their market values and related realized and unrealized gains and losses are included in trading revenues.

AFS securities are initially recognized at cost which also includes the transaction cost associated with the investment and are subsequently valued at market rates and the resulting surplus / deficit is taken to "Surplus / Deficit on Revaluation of Securities" account and is shown in equity in the statement of financial position.

The market values of securities are determined with reference to ready quotes as available on Reuters Page (PKRV) or Stock Exchange.

### **4.4 Advances**

Advances are stated net of specific and general provision against loan losses. Specific provision is made for non-performing advances to reduce book value of such advances to their expected realizable value in compliance with the Prudential Regulations of SBP. The Pakistan Operations also establish a general allowance for loan losses to encompass the loss inherent in performing loans based on historical loss experience and country risk. Advances are written-off when there are no realistic prospects of recovery.

### **4.5 Operating fixed assets and depreciation**

#### *Owned*

Operating fixed assets other than capital work-in-progress, are stated at cost less accumulated depreciation and impairment losses (if any). Capital work-in-progress is stated at cost less impairment losses (if any).

Subsequent costs are included in the assets carrying amounts or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Pakistan Operations and the cost of the item can be measured reliably. All other repair and maintenance expenses are charged to profit and loss account.

Depreciation on fixed assets is charged to income applying the straight-line method from the date the assets are available for use. Gain or loss on disposal is taken to income currently.

### **4.6 Borrowings / deposits**

(a) Borrowings / deposits are recorded at the time when the proceeds are received.

(b) Borrowing / deposit costs are recognised as an expense in the period in which these are incurred using the effective mark-up / interest rate method.

#### **4.7 Staff retirement benefits**

##### *Defined benefit plan*

The Pakistan Operations also operate a funded pension scheme for all of their permanent employees. The costs are determined based on actuarial valuation carried out using the Projected Unit Credit Method. All actuarial gains and losses are recognized outside the profit and loss account in the statement of comprehensive income.

##### *Defined contribution plan*

The Pakistan Operations operate approved provident fund and gratuity fund scheme for all of their permanent employees in respect of which contributions are made to discharge liability under the respective rules of the schemes.

#### **4.8 Foreign currencies**

Foreign currency transactions are translated into rupees at exchange rates prevailing on the date of transaction. Monetary assets and liabilities in foreign currencies are translated into rupees at the rate of exchange prevailing at the statement of financial position date. Outstanding forward foreign exchange contracts are valued at the forward rates applicable to their respective maturities. Commitments for outstanding forward foreign exchange contracts are disclosed in financial statements at contracted rates with the fair value adjustment disclosed in other assets / other liabilities, as the case may be.

Contingent liabilities / commitments for letter of credit and letter of guarantee denominated in foreign currencies are expressed in Rupee terms at the exchange rates prevailing at the statement of financial position date.

Exchange gains and losses are included in income, except for exchange gain / loss on foreign currency capital account, which is recognized as the appreciation / diminution of the Head office capital account.

#### **4.9 Revenue recognition**

Mark-up income is recognized on a time proportion basis taking into account effective yield on the instrument, except in case of advances classified under the Prudential Regulations issued by SBP on which mark-up is recognized on receipt basis. Commission on letters of credit is recognized on receipt basis, whereas guarantee and custody commissions are recorded on accrual basis.

#### **4.10 Taxation**

##### *Current*

Current tax is the expected tax payable on the taxable income for the year using tax rates enacted or substantively enacted at the statement of financial position date and any adjustment to tax payable in respect of previous years.

##### *Deferred*

Deferred tax is provided using the balance sheet liability method on all material temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the statement of financial position date. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available and the credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### **4.11 Impairment**

The carrying amount of assets other than deferred tax assets, are reviewed at each statement of financial position date to determine whether there is any indication of impairment of any asset or group of assets. If such indication exists, the recoverable amount of the asset is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account.

#### **4.12 Other provisions**

Provisions are recognized when the Pakistan Operations have a legal or constructive obligation as a result of past events, if it is probable that an outflow of resources will be required to settle obligation and a reliable estimate of amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

#### **4.13 Off setting**

Financial assets and financial liabilities are only off-set and the net amount is reported in the financial statements when there is a legally enforceable right to off-set the recognized amount and the Pakistan Operations intend either to settle on a net basis, or to realize the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

#### **4.14 Derivative financial instruments**

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently remeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value is taken to the profit and loss account.

#### **4.15 Segment reporting**

##### *Business Segment*

A segment is a component of the Bank that engages in business activities for which it may earn revenues and incur expenses (including revenue and expense relating to transactions with other component), whose results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which financial information is available.

##### *Geographical segments*

The Bank operates only in Pakistan.

#### **4.16 Acceptances**

Acceptances comprise of undertakings by the Pakistan Operations to pay bills of exchange drawn on customers. Acceptances are recognized as financial liability in the statement of financial position with a contractual right of reimbursement from the customer as a financial asset; therefore, commitments in respect of acceptances have been accounted for as financial assets and liabilities.

<b>5 CASH AND BALANCES WITH TREASURY BANKS</b>	<i>Note</i>	<b>2018</b>	<b>2017</b>
		<b>----- (Rupees in '000) -----</b>	
In hand			
Local currency		<b>15,371</b>	34,666
Foreign currency		<b>69,078</b>	81,143
		<b>84,449</b>	115,809
With State Bank of Pakistan in			
Local currency current account	5.1	<b>1,561,277</b>	1,488,115
Foreign currency current account	5.2	<b>52,906</b>	42,622
Foreign currency deposit account			
Special cash reserve account	5.3	<b>156,815</b>	98,924
Local US Dollar collection account	5.4	<b>15,262</b>	11,544
Foreign currency capital account		<b>5,091,000</b>	4,238,906
		<b>6,877,260</b>	5,880,111
		<b>6,961,709</b>	<b>5,995,920</b>

**5.1** This represents current account maintained with SBP under the requirements of section 22 (Cash Reserve Requirement) of the Banking Companies Ordinance, 1962.

**5.2** This represents statutory cash reserve in the current account maintained with SBP under the requirements of SBP.

**5.3** This represents statutory cash reserve maintained against foreign currency deposits mobilized under FE 25 Circular issued by the SBP. Profit rates on these deposits are fixed by SBP on a monthly basis and were ranging between 0.56% to 1.35% during 2018 (2017: 0% to 0.37%).

**5.4** This represents US Dollar settlement account opened with the SBP in accordance with FE Circular No. 2.

<b>6 BALANCES WITH OTHER BANKS</b>	<i>Note</i>	<b>2018</b>	<b>2017</b>
			<b>(Restated)</b>
		<b>----- (Rupees in '000) -----</b>	
In Pakistan			
In current account		<b>1,000</b>	-
Outside Pakistan			
In current account			
Interbranch		<b>146,152</b>	16,151
Others	6.1	<b>73,007</b>	380,730
		<b>219,159</b>	396,881
		<b>220,159</b>	<b>396,881</b>

**6.1** This includes balance with a subsidiary of Deutsche Bank, AG. Rs. 71.784 million (2017: Rs. 380.036 million).

<b>7 LENDINGS TO FINANCIAL INSTITUTIONS</b>	<i>Note</i>	<b>2018</b>	<b>2017</b>
		<b>----- (Rupees in '000) -----</b>	
Repurchase agreement lendings (Reverse Repo)	7.1	<b>19,150,856</b>	19,707,230

**7.1** Reverse repo transactions have been made with various commercial banks at rates ranging from 9.99% to 10.30% p.a (2017: 5.70% to 5.90% p.a) and mature within a month. The market value of these securities at 31 December 2018 amounted to Rs. 19,335 million (2017: Rs. 19,793 million).

<b>7.2 Particulars of lending</b>	<b>2018</b>	<b>2017</b>
	<b>----- (Rupees in '000) -----</b>	
In local currency	<b>19,150,856</b>	19,707,230

7.3 Securities held as collateral against Lending to financial institutions	2018			2017		
	Held by Pakistan Operations	Further given as collateral	Total	Held by Pakistan Operations	Further given as collateral	Total
	(Rupees in '000)					
Market Treasury Bills	<u>19,150,856</u>	<u>-</u>	<u>19,150,856</u>	<u>19,707,230</u>	<u>-</u>	<u>19,707,230</u>

None of the lending to financial institutions were classified at year end.

## 8 ADVANCES

	Note	Performing		Non Performing		Total	
		2018	2017	2018	2017	2018	2017
		(Rupees in '000)					
Loans, cash credits, running finances, etc.		<u>5,430,653</u>	4,661,108	<u>65,626</u>	65,626	<u>5,496,279</u>	4,726,734
Bills discounted and purchased		<u>827,106</u>	1,056,377	<u>30,885</u>	30,885	<u>857,991</u>	1,087,262
Advances - gross	8.1	<u>6,257,759</u>	5,717,485	<u>96,511</u>	96,511	<u>6,354,270</u>	5,813,996
Provision against advances							
- Specific		-	-	(96,511)	(96,511)	(96,511)	(96,511)
- General		(7,998)	(8,207)	-	-	(7,998)	(8,207)
	8.3	<u>(7,998)</u>	<u>(8,207)</u>	<u>(96,511)</u>	<u>(96,511)</u>	<u>(104,509)</u>	<u>(104,718)</u>
Advances - net of provision		<u>6,249,761</u>	5,709,278	<u>-</u>	<u>-</u>	<u>6,249,761</u>	5,709,278

8.1 Particulars of advances (Gross)	2018		2017	
	(Rupees in '000)		(Rupees in '000)	
In local currency	<u>6,288,644</u>	5,748,370	<u>65,626</u>	65,626
In foreign currencies	<u>6,354,270</u>	5,813,996		

8.2 Advances include Rs.96.511 million (2017: Rs. 96.511 million) which have been placed under non-performing status as detailed below:

### Category of Classification

	2018		2017	
	Non Performing	Provision	Non Performing	Provision
	(Rupees in '000)			
Domestic	-	-	-	-
Other Assets Especially Mentioned	-	-	-	-
Substandard	-	-	-	-
Doubtful	-	-	-	-
Loss	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>
Total	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>

### 8.3 Particulars of provision against advances

	2018			2017		
	Specific	General	Total	Specific	General	Total
	(Rupees in '000)					
Opening balance	<u>96,511</u>	<u>8,207</u>	<u>104,718</u>	<u>96,511</u>	<u>7,079</u>	<u>103,590</u>
Charge for the year	-	-	-	-	1,128	1,128
Reversals	-	(209)	(209)	-	-	-
	<u>-</u>	<u>(209)</u>	<u>(209)</u>	<u>-</u>	<u>1,128</u>	<u>1,128</u>
Closing balance	<u>96,511</u>	<u>7,998</u>	<u>104,509</u>	<u>96,511</u>	<u>8,207</u>	<u>104,718</u>

8.3.1 General provision represents amount recognized in line with the instructions received from the Head office.

### 8.3.2 Particulars of provision against advances

	2018			2017		
	Specific	General	Total	Specific	General	Total
	(Rupees in '000)					
In local currency	<u>96,511</u>	<u>7,998</u>	<u>104,509</u>	<u>96,511</u>	<u>8,207</u>	<u>104,718</u>

## 9 FIXED ASSETS

	Note	2018		2017	
		(Rupees in '000)		(Rupees in '000)	
Capital work-in-progress	9.1	<u>6,394</u>	20,420	<u>208,530</u>	251,474
Property and equipment	9.2	<u>208,530</u>	251,474	<u>214,924</u>	271,894
		<u>6,394</u>	20,420		
Advances to suppliers		<u>6,394</u>	20,420		

## 9.2 Property and Equipment

	2018				
	Improvements on lease hold buildings	Furniture and fixtures	Electrical, office and computer equipment	Vehicles	Total
	(Rupees in '000)				
<b>At 01 January 2018</b>					
Cost	275,458	13,442	200,046	125,444	614,390
Accumulated depreciation	(162,106)	(11,354)	(133,287)	(56,169)	(362,916)
Net book value	113,352	2,088	66,759	69,275	251,474
<b>Year ended December 2018</b>					
Opening net book value	113,352	2,088	66,759	69,275	251,474
Additions	-	200	8,684	49,357	58,241
Disposals - cost	(68,447)	(325)	(13,924)	(30,375)	(113,071)
Disposals - accumulated depreciation	50,850	325	13,783	22,329	87,287
Depreciation charge	(22,619)	(641)	(24,173)	(27,968)	(75,401)
Closing net book value	73,136	1,647	51,129	82,618	208,530
<b>At 31 December 2018</b>					
Cost	207,011	13,317	194,806	144,427	559,561
Accumulated depreciation	(133,875)	(11,670)	(143,677)	(61,809)	(351,031)
Net book value	73,136	1,647	51,129	82,618	208,530
Rate of depreciation (percentage)	10-20	10-33	20-50	20	
	2017				
	Improvements on lease hold buildings	Furniture and fixtures	Electrical, office and computer equipment	Vehicles	Total
	(Rupees in '000)				
<b>At 01 January 2017</b>					
Cost	275,458	13,061	211,821	130,345	630,685
Accumulated depreciation	(137,216)	(11,299)	(138,692)	(55,094)	(342,301)
Net book value	138,242	1,762	73,129	75,251	288,384
<b>Year ended December 2017</b>					
Opening net book value	138,242	1,762	73,129	75,251	288,384
Additions	-	2,071	22,794	29,226	54,091
Disposals - cost	-	(1,690)	(34,569)	(34,127)	(70,386)
Disposals - accumulated depreciation	-	1,690	34,474	23,866	60,030
Depreciation charge	(24,890)	(1,745)	(29,069)	(24,941)	(80,645)
Closing net book value	113,352	2,088	66,759	69,275	251,474
<b>At 31 December 2017</b>					
Cost	275,458	13,442	200,046	125,444	614,390
Accumulated depreciation	(162,106)	(11,354)	(133,287)	(56,169)	(362,916)
Net book value	113,352	2,088	66,759	69,275	251,474
Rate of depreciation (percentage)	10-20	10-33	20-50	20	

### 9.2.1 Cost of property and equipment which are fully depreciated items, still in use

Improvements on lease hold buildings	Furniture and fixture	Electrical, office and computer equipment	Vehicles	Total
(Rupees in '000)				
21,707	10,384	82,124	54	114,269

### 9.2.2 Sale of fixed assets (otherwise than through a regular auction) made to any related party, irrespective of the value:

Description	Cost	Book value	Sale proceeds	Mode of disposal	Purchaser	Particulars
	(Rupees in '000)					
H-Civic Vti Oriel	1,733	347	797	Bank Policy	Faisal Hashmi	Employee
Toyota Corolla GLI	1,828	1,005	1,243	Bank Policy	Faraz Anwer	Ex-Employee
H-Civic Vti Oriel	2,513	2,136	2,136	Bank Policy	Wajahat Kazmi	Ex-Employee
H-Civic Vti Oriel	2,388	438	955	Bank Policy	Noman Aqeel	Employee
Toyota Corolla GLI	1,828	670	950	Bank Policy	Muhammad Khalid	Ex-Employee
Honda Civic VTI Prosmatic	2,418	202	967	Bank Policy	Fawad Qasim	Ex-Employee
Mercedes Benz E200	10,667	1,778	4,267	Bank Policy	Hammad Izz Hamid	Employee
Toyota Corolla GLI	1,882	1,035	1,167	Bank Policy	Sajjad uz Zaman	Ex-Employee
H-Civic Vti Oriel	2,378	436	951	Bank Policy	Naveed Asghar	Employee

		2018			
		At 01 January 2018	Recognised in Profit and Loss Account	Recognised in Other Comprehensive Income	At 31 December 2018
----- (Rupees in '000) -----					
<b>10 DEFERRED TAX ASSETS</b>					
Deductible Temporary Differences on					
- Post retirement employee benefits		11,503		(8,001)	3,502
- Provision against advances, off balance sheet etc.		1,505	(1,505)	-	-
		13,008	(1,505)	(8,001)	3,502
Taxable Temporary Differences on					
- Accelerated tax depreciation		(4,098)	740	-	(3,358)
		(4,098)	740	-	(3,358)
		<u>8,910</u>	<u>(765)</u>	<u>(8,001)</u>	<u>144</u>
2017					
		At 01 January 2017	Recognised in Profit and Loss Account	Recognised in Other Comprehensive Income	At 31 December 2017
----- (Rupees in '000) -----					
Deductible Temporary Differences on					
- Post retirement employee benefits		16,184	-	(4,681)	11,503
- Provision against advances, off balance sheet etc.		15,961	(14,456)	-	1,505
		32,145	(14,456)	(4,681)	13,008
Taxable Temporary Differences on					
- Accelerated tax depreciation		(14,383)	10,285	-	(4,098)
		(14,383)	10,285	-	(4,098)
		<u>17,762</u>	<u>(4,171)</u>	<u>(4,681)</u>	<u>8,910</u>
	Note				
			2018	2017 (Restated)	
----- (Rupees in '000) -----					
<b>11 OTHER ASSETS</b>					
Income/ mark-up accrued in local currency			149,022	94,057	
Income/ mark-up accrued in foreign currency			51,129	39,044	
Advances, deposits, advance rent and other prepayments			323,219	90,647	
Advance taxation (payments less provisions)			986,696	882,567	
Marked to market gains on forward foreign exchange contracts			128,505	1,415	
Acceptances			952,346	1,089,422	
Others			7,430	16,966	
			2,598,347	2,214,118	
Less: Provision held against other assets	11.1		(4,674)	(4,674)	
Other Assets (Net of Provision)			2,593,673	2,209,444	
<b>11.1 Provision held against other assets</b>					
Advances, deposits, advance rent & other prepayments			4,674	4,674	
<b>12 BILLS PAYABLE</b>			2018	2017	
----- (Rupees in '000) -----					
In Pakistan			1,314,231	932,787	
<b>13 BORROWINGS</b>					
<b>Unsecured</b>					
Overdrawn nostro accounts - Interbranch and a subsidiary of					
Deutsche Bank, AG			57,245	594	
Borrowing from Deutsche Bank, AG London Branch	13.1		2,795,535	-	
Others	13.2		18,773	15,161	
<b>Total unsecured</b>			2,871,553	15,755	

**13.1** These are short term borrowings and carries interest rate of -0.22% maturing on 01 February 2019.

**13.2** These are overdrawn bank balances with commercial banks inside Pakistan.

13.3 Particulars of borrowings with respect to Currencies	2018		2017	
	(Rupees in '000)		(Rupees in '000)	
In local currency		18,774		15,161
In foreign currencies		2,852,779		594
		<u>2,871,553</u>		<u>15,755</u>

#### 14 DEPOSITS AND OTHER ACCOUNTS

	2018			2017		
	In Local Currency	In Foreign currencies	Total	In Local Currency	In Foreign currencies	Total
	(Rupees in '000)					
<b>Customers</b>						
<b>Non-Remunerative</b>						
Current deposits	4,212,053	837,898	5,049,951	5,498,014	434,483	5,932,497
Others	2,417,116	-	2,417,116	618,292	-	618,292
<b>Remunerative</b>						
Savings deposits	6,785,216	13,815	6,799,031	1,612,766	9,916	1,622,682
Term deposits	5,827,492	-	5,827,492	14,940,424	92,667	15,033,091
	<u>19,241,877</u>	<u>851,713</u>	<u>20,093,590</u>	<u>22,669,496</u>	<u>537,066</u>	<u>23,206,562</u>
<b>Financial Institutions</b>						
Non-remunerative deposit – inter branch	6,786	-	6,786	5,883	-	5,883
	<u>6,786</u>	<u>-</u>	<u>6,786</u>	<u>5,883</u>	<u>-</u>	<u>5,883</u>
	<u>19,248,663</u>	<u>851,713</u>	<u>20,100,376</u>	<u>22,675,379</u>	<u>537,066</u>	<u>23,212,445</u>

Note	2018		2017	
	(Rupees in '000)		(Rupees in '000)	
14.1 Composition of deposits				
- Individuals		42,130		42,887
- Public Sector Entities		2		4,268
- Non-Banking Financial Institutions		39,424		37,672
- Private Sector		20,018,820		23,127,618
14.2		<u>20,100,376</u>		<u>23,212,445</u>

14.2 This includes deposits eligible to be covered under insurance arrangements amounting to Rs 1,647.79 million (2017: Rs, 6,496.60 million).

15 OTHER LIABILITIES	2018		2017	
	(Rupees in '000)		(Restated)	
Mark-up / return / Interest payable in local currency		31,483		27,668
Mark-up / return / Interest payable in foreign currency		-		1
Unearned commission and income on bills discounted		31,282		44,056
Accrued expenses		168,059		82,602
Acceptances		952,346		1,089,422
Marked to market losses on forward foreign exchange contracts		3,963		4,075
Payable to DB Singapore		6,195		6,314
Unremitted head office expenses		1,953,443		1,585,736
Payable to defined benefit plan		32,327		51,191
Provision against off-balance sheet obligations	15.1	6,121		11,136
Workers Welfare Fund	15.2	222,553		210,030
Others		100,474		73,475
		<u>3,508,246</u>		<u>3,185,706</u>

#### 15.1 Provision against off-balance sheet obligations

Opening balance	11,136	10,559
Reversals / (Charge)	(5,015)	577
Closing balance	<u>6,121</u>	<u>11,136</u>

These primarily represent provision against off balance sheet product portfolio which includes letter of credit and guarantees etc.

## 15.2 Workers' Welfare Fund payable (WWF)

Through Finance Act 2008, the Federal Government introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court. Appeals against these orders were filed in the Supreme Court. Further, as a consequence of passage of 18th Amendment to the Constitution, levy for Workers' Welfare was also introduced by the Government of Sindh (Sindh WWF) which was effective from 1 January 2014.

The Supreme Court of Pakistan vide its order dated 10 November 2016 has held that the amendments made in the law introduced by the Federal Government for the levy of Workers' Welfare Fund were not lawful as this is not in the nature of tax and therefore could not have been introduced through the money bill. The Federal Board of Revenue has filed review petitions against the above judgment with the prayer that it may kindly be reviewed in the name of justice. These petitions are currently pending with the Supreme Court of Pakistan.

A legal advice has been obtained by the Pakistan Banks Association which highlights that consequent to filing of these review petitions, a risk has arisen and the judgment is not conclusive or final till the review petitions are decided. Accordingly, the Pakistan Operations have continued to maintain the provision for WWF from the date of its levy till 31 December 2018. No allocation between the Federal Government Levy and Sindh WWF has been made.

The Pakistan Operations have also obtained a stay order against SWWF from Honourable Sindh High Court dated 9 March 2018.

16	HEAD OFFICE CAPITAL ACCOUNT	Note	2018	2017
			----- (Rupees in '000) -----	
	Balance at beginning of the year		4,238,906	3,544,827
	Revaluation surplus allowed by the State Bank of Pakistan during the year		852,094	694,079
			<u>5,091,000</u>	<u>4,238,906</u>
	Capital held in interest free deposit in approved foreign exchange represents Euro 32,048,165 (2017: Euro 32,048,165)			
17	CONTINGENCIES AND COMMITMENTS		2018	2017
			(Restated)	
			----- (Rupees in '000) -----	
	- Guarantees	17.1	14,866,130	13,266,624
	- Commitments	17.2	28,073,734	19,774,019
			<u>42,939,864</u>	<u>33,040,643</u>
17.1	Guarantees			
	Financial guarantees		<u>14,866,130</u>	<u>13,266,624</u>
17.2	Commitments			
	Documentary credits and short-term trade-related transactions			
	- letters of credit		2,013,236	1,966,910
	Commitments in respect of:			
	- forward foreign exchange contracts	17.2.1	9,469,893	638,684
	- forward lending	17.2.2	15,359,266	16,585,433
	Other commitments	17.2.3	1,231,339	582,992
			<u>28,073,734</u>	<u>19,774,019</u>
17.2.1	Commitments in respect of forward foreign exchange contracts			
	Purchase		6,247,789	262,219
	Sale		3,222,104	376,465
			<u>9,469,893</u>	<u>638,684</u>
	The maturities of above contracts are spread over a period of one year.			

17.2.2 Commitments in respect of forward lending	Note	2018	2017
----- (Rupees in '000) -----			
Undrawn formal standby facilities, credit lines and other commitments to lend	17.2.2.1	<u>15,359,266</u> <u>15,359,266</u>	<u>16,585,433</u> <u>16,585,433</u>
17.2.2.1 These represent commitments that are irrevocable because they cannot be withdrawn at the discretion of the Pakistan Operations without the risk of incurring significant penalty or expense.			
----- (Rupees in '000) -----			
17.2.3 Cheques in clearing		<u>1,231,339</u>	<u>582,992</u>
17.3 Other contingent liabilities			
<p>Appeals for various assessment years are pending before Income Tax Appellate Authorities / High Courts. Out of these appeals, decisions against demands of Rs. 638 million (2017: Rs. 638 million) have been made by the CIRA in favor of Pakistan Operations in respect of tax years 2011 to 2014. However, the tax department has filed appeals against the decisions of CIRA for tax years 2013 and 2014 involving demand of Rs. 513 million while no appeal effect orders have been passed by taxation officer for the remaining years. Further, Pakistan Operations are vigorously contesting the appeals for additional demands of Rs. 45 million against various issues (2017: Rs. 42 million) and the Pakistan Operations are confident that no additional liability would arise.</p>			
18 MARK-UP / RETURN / INTEREST EARNED		2018	2017
----- (Rupees in '000) -----			
On:			
Loans and advances		437,005	360,170
Lendings to financial institutions		1,299,809	861,684
Balances with banks		1,051	98
Others		1,018	-
		<u>1,738,883</u>	<u>1,221,952</u>
19 MARK-UP / RETURN / INTEREST EXPENSED			
Deposits		742,387	458,109
Borrowings		26,222	4,594
Others		7	304
		<u>768,616</u>	<u>463,007</u>
20 FEE & COMMISSION INCOME			
Commission on trade		33,522	25,000
Commission on guarantees		78,601	93,819
Commission on cash management		24,833	24,375
Commission on remittances including home remittances		3,801	5,386
Commission on custodial services		421,760	445,792
Others		20,674	15,207
		<u>583,191</u>	<u>609,579</u>
21 OTHER (LOSS) / INCOME			
(Loss) / gain on sale of fixed assets - net		(8,441)	7,457
Others		302	5
		<u>(8,139)</u>	<u>7,462</u>

**22 OPERATING EXPENSES**

Note	2018	2017
	----- (Rupees in '000) -----	
<b>Total compensation expense</b>	<b>532,044</b>	<b>410,514</b>
<b>Property expense</b>		
Rent & taxes	110,930	100,545
Insurance	11,107	7,918
Utilities cost	20,933	19,179
Security (including guards)	12,461	13,591
Repair & maintenance (including janitorial charges)	4,114	6,042
Depreciation	22,619	24,890
Others	-	1,907
	<b>182,164</b>	<b>174,072</b>
<b>Information technology expenses</b>		
Software maintenance	1,035	-
Hardware maintenance	10,404	10,088
Depreciation	19,317	21,547
Network charges	23,368	22,773
	<b>54,124</b>	<b>54,408</b>
<b>Other operating expenses</b>		
Legal & professional charges	8,719	8,459
Outsourced services costs	69,966	66,442
Travelling & conveyance	17,835	18,530
NIFT clearing charges	2,030	2,791
Depreciation	33,465	34,209
Training & development	10	96
Postage & courier charges	1,087	2,229
Communication	4,119	3,334
Head office / regional office expenses	364,040	177,331
Stationery & printing	14,897	11,184
Marketing, advertisement & publicity	857	403
Donations	-	25
Auditors' Remuneration	4,101	2,868
Others	21,380	13,508
	<b>542,506</b>	<b>341,409</b>
	<b>1,310,838</b>	<b>980,403</b>

**22.1 Total compensation expense**

Managerial Remuneration		
i) Fixed	161,636	141,291
ii) Variable of which;		
a) Cash Bonus / Awards etc.	44,211	44,107
b) Bonus & Awards in Shares etc.	3,933	24,605
Charge for defined benefit plan	27,434	27,971
Contribution to defined contribution Plan	26,417	24,906
Rent & house maintenance	72,631	63,265
Utilities	16,140	14,059
Medical	5,598	5,701
Conveyance	3,491	3,625
Others	66,188	56,535
<b>Sub-total</b>	<b>427,679</b>	<b>406,065</b>
Severance Allowance	104,365	4,449
<b>Grand Total</b>	<b>532,044</b>	<b>410,514</b>

22.1.1	Others	2018	2017
		----- (Rupees in '000) -----	
	Maintenance Cars - General Repair Expenses	16,530	14,556
	COLA - Cost of Living Adjustment	16,140	14,059
	Employee Referral	10,332	3,190
	Maintenance Cars - Petrol Expenses	9,680	6,315
	Health Insurance	8,845	5,600
	Consumption Allowance	2,035	1,855
	Canteen Expenses	1,771	1,436
	Leave Entitlement	113	1,992
	Others	742	7,532
		<u>66,188</u>	<u>56,535</u>
22.1.2	Number of person to whom severence cost paid are 6 (2017: 1).		
22.2	The total cost for the year included in other operating expense relating to outsourced activities is Rs. 69.9 million (2017: Rs 66.4 million). These costs include Rs. 18.120 million for Facility management (2017: Rs. 15.369 million) and Rs. 31.655 million for Outsourced staff (2017: Rs. 39.353 million) incurred in Pakistan.		
22.3	Head office expenses / regional expenses	Note	2018 2017
			----- (Rupees in '000) -----
	SAP expenses		1,713 2,030
	Management Leadership charges		172,809 49,382
	Ben / Acorn charges		191,657 127,842
	Risk participation fee		65 404
	Global HR product		3,781 -
	TP Coverage		- 838
			<u>370,025</u> <u>180,496</u>
	Less: Other income		<u>(5,985)</u> <u>(3,165)</u>
			<u>364,040</u> <u>177,331</u>
22.4	Auditors' remuneration		
	Audit fee		2,495 2,336
	Other reporting		1,606 532
			<u>4,101</u> <u>2,868</u>
23	OTHER CHARGES		
	Penalties imposed by State Bank of Pakistan		2,000 1,251
	Others		1,410 -
			<u>3,410</u> <u>1,251</u>
24	(REVERSALS) / PROVISIONS - NET		
	Provisions against loans & advances	8.3	(209) 1,128
	Provision against off balance sheet obligation	15.1	(5,015) 577
			<u>(5,224)</u> <u>1,705</u>
25	TAXATION		
	Current		247,261 396,030
	Prior years		- 29,758
	Deferred		766 4,171
			<u>248,027</u> <u>429,959</u>
25.1	Relationship between tax expense and accounting profit		
	Profit before tax		<u>613,648</u> <u>1,142,182</u>
	Tax calculated at the rate of 35% (2017: 35%)		214,776 399,763
	Effect of :		
	- prior year charge		- 29,758
	- super tax charge		25,361 -
	- others		7,890 438
	Tax charge for the year		<u>248,027</u> <u>429,959</u>

## 26 CASH AND CASH EQUIVALENTS

	2018	2017
	(Rupees in '000)	(Rupees in '000)
Cash and Balance with Treasury Banks	6,961,709	5,995,920
Balance with other banks	220,159	396,881
	<b>7,181,868</b>	<b>6,392,801</b>

### 26.1 Reconciliation of movement of liabilities to cash flows from financing activities

	2018						
	Liabilities						
	Bills payables	Borrowings from financial institutions	Deposits and other accounts	Other liabilities	Head office capital account	Un-remitted profit	Total
	(Rupees in '000)						
Balance as at 01 January 2018	932,787	16,755	23,212,445	3,185,706	4,238,906	2,713,958	34,300,557
Change from financing cash flow							
Remittance made to Head office	-	-	-	-	-	(588,619)	(588,619)
Total change from financing cash flows	-	-	-	-	-	(588,619)	(588,619)
The effect of changes due to foreign exchange translation	-	-	-	-	852,094	-	852,094
Liability related changes							
Changes in bills payables	381,444	-	-	-	-	-	381,444
Changes in borrowings	-	2,854,798	-	-	-	-	2,854,798
Changes in deposits and other accounts	-	-	(3,112,069)	-	-	-	(3,112,069)
Changes in other liabilities - Cash based	-	-	-	322,540	-	-	322,540
Transfer of profit to reserve	-	-	-	-	-	380,481	380,481
	<b>381,444</b>	<b>2,854,798</b>	<b>(3,112,069)</b>	<b>322,540</b>	<b>-</b>	<b>380,481</b>	<b>827,194</b>
Balance as at 31 December 2018	<b>1,314,231</b>	<b>2,871,553</b>	<b>20,100,376</b>	<b>3,508,246</b>	<b>5,091,000</b>	<b>2,505,820</b>	<b>35,391,226</b>
	2017 (Restated)						
	Liabilities						
	Bills payables	Borrowings from financial institutions	Deposits and other accounts	Other liabilities	Head office capital account	Un-remitted profit	Total
	(Rupees in '000)						
Balance as at 01 January 2017	2,976,253	27,509	14,092,145	1,859,794	3,544,827	1,993,043	24,493,571
Change from financing cash flow							
Remittance made to Head office	-	-	-	-	-	-	-
Total change from financing cash flows	-	-	-	-	-	-	-
The effect of changes due to foreign exchange translation	-	-	-	-	694,079	-	694,079
Liability related changes							
Changes in bills payables	(2,043,466)	-	-	-	-	-	(2,043,466)
Changes in borrowings	-	(11,754)	-	-	-	-	(11,754)
Changes in deposits and other accounts	-	-	9,120,300	-	-	-	9,120,300
Changes in other liabilities - Cash based	-	-	-	1,325,912	-	-	1,325,912
Transfer of profit to reserve	-	-	-	-	-	720,915	720,915
	<b>(2,043,466)</b>	<b>(11,754)</b>	<b>9,120,300</b>	<b>1,325,912</b>	<b>-</b>	<b>720,915</b>	<b>9,111,907</b>
Balance as at 31 December 2017	<b>932,787</b>	<b>15,755</b>	<b>23,212,445</b>	<b>3,185,706</b>	<b>4,238,906</b>	<b>2,713,958</b>	<b>34,299,557</b>

	2018	2017
	(Number)	(Number)
Permanent	66	76
Others (Outsourced)	17	43
Bank's own staff strength at the end of the year	<b>83</b>	<b>119</b>

## 28 DEFINED BENEFIT PLAN

### 28.1 General description

All permanent employees of the Pakistan Operations are eligible for pension under the pension fund scheme on completing 10 years of service with the Pakistan Operations. The benefit under the scheme, which is inflation adjusted on an annual basis, comprises of 1.5 percent of monthly basic salary (during the last completed year of service) for each year of service, subject to a maximum of 30 years of service.

### 28.2 Number of Employees under the scheme

The number of employees covered under the following defined benefit schemes are:

	2018	2017
	(Number)	(Number)
- Pension fund	66	76
- Gratuity fund	64	64
- Provident fund	64	64

### 28.3 Principal actuarial assumptions

The actuarial valuation of the defined benefit plan was carried out at 31 December 2018. Projected Unit Credit Method is used for the calculation and the key assumptions used for actuarial valuation were as follows:

	2018	2017
Discount rate	12.50% p.a.	9.30% p.a.
Expected rate of return on plan assets	12.50% p.a.	9.30% p.a.
Expected rate of salary increase	12.50% p.a.	9.30% p.a.
Expected rate of increase in pension	6.50% p.a.	4.42% p.a.

### 28.4 Reconciliation of payable to defined benefit plans

Note	2018	2017
	----- (Rupees in '000) -----	
28.5	656,937	686,977
28.6	(624,610)	(635,786)
28.7	<u>32,327</u>	<u>51,191</u>

### 28.5 Movement in defined benefit obligations

Obligations at the beginning of the year	686,977	640,902
Current service cost	22,680	22,615
Interest cost	63,810	59,709
Benefits paid	(23,601)	(19,360)
Re-measurement gain	(92,929)	(16,889)
Obligations at the end of the year	<u>656,937</u>	<u>686,977</u>

### 28.6 Movement in fair value of plan assets

Fair value at the beginning of the year	635,786	583,930
Interest income on plan assets	59,056	54,353
Contributions	23,437	20,379
Benefits paid	(23,601)	(19,360)
Return on plan assets	(70,068)	(3,516)
Fair value at the end of the year	<u>624,610</u>	<u>635,786</u>

### 28.7 Movement in payable under defined benefit schemes

Opening balance	51,191	56,972
Charge for the year	27,434	27,971
Contributions	(23,437)	(20,379)
Remeasurements chargeable in other comprehensive income	(22,861)	(13,373)
Closing balance	<u>32,327</u>	<u>51,191</u>

### 28.8 Charge for defined benefit plans

#### 28.8.1 Cost recognised in profit and loss

Current service cost	22,680	22,615
Net interest on defined benefit asset / liability	4,754	5,356
	<u>27,434</u>	<u>27,971</u>

#### 28.8.2 Re-measurements recognised in OCI during the year

Loss / (gain) on obligation		
- Financial assumptions	(80,898)	-
- Experience adjustment	(12,031)	(16,889)
Return on plan assets over interest income	70,068	3,516
Total re-measurements recognised in OCI	<u>(22,861)</u>	<u>(13,373)</u>

	2018	2017
	----- (Rupees in '000) -----	
<b>28.9 Components of plan assets</b>		
Cash and cash equivalents - net	335,709	292,339
Government Securities	288,901	343,447
	<u>624,610</u>	<u>635,786</u>

#### 28.10 Sensitivity analysis

The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarised as illustrated below:

	2018 (Rupees in '000)
1% increase in discount rate	(82,464)
1% decrease in discount rate	91,334
1 % increase in expected rate of salary increase	23,624
1 % decrease in expected rate of salary increase	(22,576)
1% increase in expected rate of pension increase	64,684
1% decrease in expected rate of pension increase	(59,988)
<b>28.11 Expected contributions to be paid to the funds in the next financial year</b>	<u>24,944</u>
<b>28.12 Expected charge / (reversal) for the next financial year</b>	<u>27,315</u>
<b>28.13 Maturity profile</b>	
The weighted average duration of the obligation (in years)	<u>15.60</u>

#### 28.14 Funding Policy

The administration of defined benefit pension scheme is governed under provision of trust deed. The trustees agreed to act in accordance with the terms and conditions of the deed including investment. Funding levels are monitored on annual basis based on actuarial recommendations.

#### 28.15 Following are the significant risks associated with the defined benefit scheme / plan assets;

<b>Asset volatility</b>	The risk of the investment underperforming and being not sufficient to meet the liabilities.
<b>Changes in bond yields</b>	The risk of change in investment environment.
<b>Inflation risk</b>	The Inflation risk is linked to future salary increases (which will closely reflect inflation and other macroeconomic factors). The risk is that the final salary at the time of cessation of service is greater than what we assumed. Since the benefit is calculated on the final salary, the benefit amount increases as salary increases.
<b>Life expectancy / Withdrawal rate</b>	Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability.

#### 29 DEFINED CONTRIBUTION PLAN

All confirmed permanent employees of the Pakistan Operations are eligible for provident fund and gratuity fund schemes. In case of provident fund, contributions are made both by the employee and the employer on monthly basis, whereas; in gratuity funds only by the employer for confirmed staff at each year end.

**30 COMPENSATION OF DIRECTORS AND EXECUTIVES**

Managerial remuneration  
Charge for defined benefit plan  
Contribution to defined contribution plan  
Medical

Chief Country Officer		Executives	
2018	2017	2018	2017
(Rupees in '000)			
64,302	74,641	268,163	238,290
3,856	3,856	18,880	15,730
5,097	5,097	22,601	20,793
338	150	4,915	4,795
<u>73,593</u>	<u>83,744</u>	<u>314,559</u>	<u>279,608</u>
(Number)			
<u>1</u>	<u>1</u>	<u>71</u>	<u>63</u>

Number of persons

**31 FAIR VALUE MEASUREMENTS**
**31.1 Fair value of financial assets**

The Pakistan Operations measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the assets or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	2018				Fair Value								
	Carrying Value				Total	Level 1	Level 2	Level 3	Total				
	Held for trading	Available for Sale	Loans and Receivables	Other financial assets / liabilities									
	----- (Rupees in '000) -----					----- (Rupees in '000) -----							
<b>On balance sheet financial instruments</b>													
<b>Financial assets measured at fair value</b>													
Other Assets													
- Unrealized gain on forward foreign exchange contracts	128,505	-	-	-	128,505	-	128,505	-	128,505				
	128,505	-	-	-	128,505								
<b>Financial assets not measured at fair value</b>													
Cash and balances with treasury banks	-	-	6,961,709	-	6,961,709								
Balances with other banks	-	-	220,159	-	220,159								
Lendings to financial institutions	-	-	19,150,856	-	19,150,856								
Advances	-	-	6,249,761	-	6,249,761								
Other assets	-	-	2,151,636	-	2,151,636								
	128,505	-	34,734,121	-	34,862,626								
<b>Financial Liabilities measured at fair value</b>													
Other Liabilities													
- Unrealized loss on forward foreign exchange contracts	3,963	-	-	-	3,963	-	3,963	-	3,963				
	3,963	-	-	-	3,963								
<b>Financial liabilities not measured at fair value</b>													
Bills payable	-	-	-	1,314,231	1,314,231								
Borrowings from financial institutions	-	-	-	2,871,553	2,871,553								
Deposits and other accounts	-	-	-	20,100,376	20,100,376								
Other liabilities	-	-	-	3,504,283	3,504,283								
	3,963	-	-	27,790,443	27,794,406								
<b>Off-balance sheet financial instruments measured at fair value</b>													
Forward purchase of foreign exchange				6,247,789	6,247,789	-	6,376,294	-	6,376,294				
Forward sale of foreign exchange				3,222,104	3,222,104	-	3,226,067	-	3,226,067				

	2017					Fair Value								
	Carrying Value					Total	Level 1	Level 2	Level 3	Total				
	Held for trading	Available for Sale	Loans and Receivables	Other financial assets / liabilities										
	----- (Rupees in '000) -----						----- (Rupees in '000) -----							
<b>On balance sheet financial instruments</b>														
<b>Financial assets measured at fair value</b>														
Other Assets														
- Unrealized gain on forward foreign exchange contracts	1,415	-	-	-	1,415	-	1,415	-		1,415				
	1,415	-	-	-	1,415									
<b>Financial assets not measured at fair value</b>														
Cash and balances with treasury banks	-	-	5,995,920	-	5,995,920									
Balances with other banks	-	-	396,881	-	396,881									
Lendings to financial institutions	-	-	19,707,230	-	19,707,230									
Advances	-	-	5,709,278	-	5,709,278									
Other assets	-	-	2,123,534	-	2,123,534									
	1,415	-	33,932,843	-	33,934,258									
<b>Financial Liabilities measured at fair value</b>														
Other Liabilities														
- Unrealized loss on forward foreign exchange contracts	4,075	-	-	-	4,075	-	4,075	-		4,075				
	4,075	-	-	-	4,075									
<b>Financial liabilities not measured at fair value</b>														
Bills payable	-	-	-	932,787	932,787									
Borrowings from financial institutions	-	-	-	15,755	15,755									
Deposits and other accounts	-	-	-	23,212,445	23,212,445									
Other liabilities	-	-	-	3,181,631	3,181,631									
	4,075	-	-	27,342,618	27,346,693									
<b>Off-balance sheet financial instruments measured at fair value</b>														
Forward purchase of foreign exchange				262,219	262,219	-	263,634	-		263,634				
Forward sale of foreign exchange				376,465	376,465	-	380,540	-		380,540				

## 32 SEGMENT INFORMATION

### 32.1 Segment Details with respect to Business Activities

DB Pakistan Operations operate under a transfer pricing framework that applies to all businesses and promotes pricing of :

- (i) assets in accordance with their underlying liquidity risk;
- (ii) liabilities in accordance with their funding maturity; and
- (iii) contingent liquidity exposures in accordance with the cost of providing for commensurate liquidity reserves to fund unexpected cash requirements.

Within this transfer pricing framework we allocate funding and liquidity risk costs and benefits to the business units and set financial incentives in line with the liquidity risk guidelines. Transfer prices are subject to liquidity (term) premiums depending on market conditions. Liquidity premiums are set by Treasury and picked up by a segregated liquidity account. The Treasury liquidity account is the aggregator of long- term liquidity costs. The management and cost allocation of the liquidity account is the key variable for transfer pricing funding costs within Deutsche Bank.

#### *Global Transaction Banking*

Global Transaction Banking provides commercial banking products and services for both corporates and financial institutions worldwide, including domestic and cross-border payments, cash management, risk mitigation and international trade finance, depository, custody and related services. The Foreign Exchange business is also a part of GTB (GTB FX).

#### *Infrastructure and Regional Management*

It includes all the back offices which are responsible to provide support services to the businesses. The Treasury business is also a part of Infrastructure and Regional Management.

	2018		
	Global Transaction Banking	Infrastructure & Regional Management	Total
	(Rupees in '000)		
<b>Profit &amp; Loss</b>			
Net mark-up / return	(303,465)	1,273,732	970,267
Inter segment revenue - net	908,358	(908,358)	-
Non mark-up / return / interest income	1,038,802	(73,874)	964,928
Total Income	1,643,695	291,500	1,935,195
Segment direct expenses	(326,906)	(999,865)	(1,326,771)
Inter segment expense allocation	(771,882)	771,882	-
Total expenses	(1,098,788)	(227,983)	(1,326,771)
Provisions	5,224	-	5,224
Profit before tax	550,131	63,517	613,648
<b>Balance Sheet</b>			
Cash & Bank balances	-	7,181,868	7,181,868
Net inter segment lending	8,273,184	(8,273,184)	-
Lendings to financial institutions	-	19,150,856	19,150,856
Advances - performing	6,153,250	-	6,153,250
- non-performing	96,511	-	96,511
Others	1,124,590	1,684,151	2,808,741
<b>Total Assets</b>	15,647,535	19,743,691	35,391,226
Borrowings	-	2,871,553	2,871,553
Deposits & other accounts	20,093,590	6,786	20,100,376
Net inter segment borrowing	(8,273,184)	8,273,184	-
Others	2,343,740	2,478,737	4,822,477
<b>Total liabilities</b>	14,164,146	13,630,260	27,794,406
Equity	-	7,596,820	7,596,820
<b>Total Equity &amp; liabilities</b>	14,164,146	21,227,080	35,391,226
<b>Contingencies &amp; Commitments</b>	62,090,721	-	62,090,721

	2017		
	Global Transaction Banking	Infrastructure & Regional Management	Total
	(Rupees in '000)		
<b>Profit &amp; Loss</b>			
Net mark-up / return	(106,260)	865,205	758,945
Inter segment revenue - net	671,973	(671,973)	-
Non mark-up / return / interest income	1,395,707	(5,799)	1,389,908
Total Income	1,961,420	187,433	2,148,853
Segment direct expenses	(495,289)	(509,677)	(1,004,966)
Inter segment expense allocation	(421,163)	421,163	-
Total expenses	(916,452)	(88,514)	(1,004,966)
Provisions	(1,815)	110	(1,705)
Profit before tax	1,043,153	99,029	1,142,182
<b>Balance Sheet</b>			
Cash & Bank balances	-	6,392,801	6,392,801
Net inter segment lending	22,753,220	(22,753,220)	-
Lendings to financial institutions	-	19,707,230	19,707,230
Advances - performing	5,612,767	-	5,612,767
- non-performing	96,511	-	96,511
Others	1,218,706	1,271,542	2,490,248
<b>Total Assets</b>	29,681,204	4,618,353	34,299,557
Borrowings	-	15,755	15,755
Deposits & other accounts	23,206,562	5,883	23,212,445
Net inter segment borrowing	(22,753,220)	22,753,220	-
Others	2,115,232	2,003,261	4,118,493
<b>Total liabilities</b>	2,568,574	24,778,119	27,346,693
Equity	-	6,952,864	6,952,864
<b>Total Equity &amp; liabilities</b>	2,568,574	31,730,983	34,299,557
<b>Contingencies &amp; Commitments</b>	52,747,873	-	52,747,873

### 33 TRUST ACTIVITIES

DB Pakistan Operations are engaged in providing custodial and clearing services to its clients. This results in the bank holding assets of its clients on their behalf. These are not assets of the DB Pakistan Operations and; therefore, are not included in the statement of financial position. The following is the list of assets held on behalf of DB Pakistan clients:

Type of security	(Rupees in '000)
Government Securities	99,650
TFCs and Sukuks	5,425,295
Shares	162,080,118
	<b>167,605,063</b>

## 3

Related parties comprise of Head office, other branches of the Bank and employees' retirement benefit funds. The transactions with related parties are conducted under normal course of business at arm's length prices. The Pakistan Operations also provide advances to employees at reduced rate in accordance with their terms of employment. The transactions and balances with related parties, other than those under the terms of employment and those disclosed elsewhere are summarized as follows:

	2018				2017			
	Head office and branches	Key management personnel	Subsidiary	Other related parties	Head office and branches	Key management personnel	Subsidiary	Other related parties
(Rupees in '000)								
<b>Balances with other banks</b>								
In current accounts	146,152	-	71,784	-	16,151	-	380,037	-
In deposit accounts	6,786	-	-	-	5,883	-	-	-
	<u>152,938</u>	<u>-</u>	<u>71,784</u>	<u>-</u>	<u>22,034</u>	<u>-</u>	<u>380,037</u>	<u>-</u>
<b>Advances</b>								
Opening balance	-	5,912	-	-	-	6,036	-	-
Addition during the year	-	19,877	-	-	-	1,700	-	-
Repaid during the year	-	(9,618)	-	-	-	(1,824)	-	-
Closing balance	<u>-</u>	<u>16,171</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>5,912</u>	<u>-</u>	<u>-</u>
<b>Other Assets</b>								
Interest / mark-up accrued	1,018	-	-	-	-	-	-	-
<b>Borrowings</b>								
Opening balance	594	-	-	-	13,083	-	-	-
Borrowings during the year	37,906,708	-	-	-	263	-	-	-
Settled during the year	(35,054,522)	-	-	-	(12,752)	-	-	-
Closing balance	<u>2,852,780</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>594</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Deposits and other accounts</b>								
Opening balance	-	20,701	-	3,050	-	28,788	-	984
Received during the year	-	202,409	-	4,648,454	-	194,701	-	1,952,012
Withdrawn during the year	-	(209,946)	-	(4,642,526)	-	(202,788)	-	(1,949,946)
Closing balance	<u>-</u>	<u>13,164</u>	<u>-</u>	<u>8,978</u>	<u>-</u>	<u>20,701</u>	<u>-</u>	<u>3,050</u>
<b>Other Liabilities</b>								
Interest / mark-up payable	-	-	-	-	-	-	-	-
Payable to staff retirement fund	-	-	-	-	-	-	-	-
Other liabilities	1,959,638	-	-	-	1,592,050	-	-	-
<b>Contingencies and Commitments</b>								
Other contingencies	14,913,691	-	-	-	7,841,696	-	-	-

	2018		2017	
	Head office and branches	Key management personnel	Head office and branches	Key management personnel
	(Rupees in '000)			
<b>Income</b>				
Mark-up / return / interest earned	1,018	353	-	163
<b>Expense</b>				
Mark-up / return / interest paid	7	342	304	948
Operating expenses	364,040	-	177,331	-

## 35 CAPITAL ADEQUACY, LEVERAGE RATIO & LIQUIDITY REQUIREMENTS

	2018	2017
	----- (Rupees in '000) -----	
<b>Minimum Capital Requirement (MCR):</b>		
Paid-up capital (net of losses)	<u>7,596,820</u>	<u>6,952,864</u>
<b>Capital Adequacy Ratio (CAR):</b>		
Eligible Common Equity Tier I (CET 1) Capital	<u>7,596,820</u>	<u>6,952,864</u>
Eligible Additional Tier 1 (ADT 1) Capital	<u>-</u>	<u>-</u>
Total Eligible Tier 1 Capital	<u>7,596,820</u>	<u>6,952,864</u>
Eligible Tier II Capital	<u>14,119</u>	<u>19,343</u>
Total Eligible Capital (Tier I + Tier II)	<u>7,610,939</u>	<u>6,972,207</u>
<b>Risk Weighted Assets (RWAs):</b>		
Credit Risk	<u>20,965,212</u>	<u>20,269,989</u>
Market Risk	<u>2,997,488</u>	<u>51,250</u>
Operational Risk	<u>3,635,301</u>	<u>3,850,529</u>
Total	<u>27,598,001</u>	<u>24,171,768</u>
Common Equity Tier I Capital Adequacy ratio	<u>27.53%</u>	<u>28.76%</u>
Tier 1 Capital Adequacy Ratio	<u>27.53%</u>	<u>28.76%</u>
Total Capital Adequacy Ratio	<u>27.58%</u>	<u>28.84%</u>
<b>Leverage Ratio (LR):</b>		
Eligible Tier-I Capital	<u>7,596,820</u>	<u>6,952,864</u>
Total Exposures	<u>92,213,880</u>	<u>81,537,368</u>
Leverage Ratio	<u>8.24%</u>	<u>8.53%</u>
<b>Liquidity Coverage Ratio (LCR):</b>		
Total High Quality Liquid Assets	<u>18,642,722</u>	<u>15,797,508</u>
Total Net Cash Outflow	<u>6,361,939</u>	<u>4,366,823</u>
Liquidity Coverage Ratio	<u>293%</u>	<u>362%</u>
<b>Net Stable Funding Ratio (NSFR):</b>		
Total Available Stable Funding	<u>17,951,845</u>	<u>17,216,439</u>
Total Required Stable Funding	<u>11,167,704</u>	<u>9,556,789</u>
Net Stable Funding Ratio	<u>161%</u>	<u>180%</u>

35.1 The full disclosures on the capital adequacy, leverage ratio & liquidity requirements as per SBP instructions issued from time to time is available at [https://www.db.com/mea/en/media/MCR\\_Disclosure.pdf](https://www.db.com/mea/en/media/MCR_Disclosure.pdf)

## 36 RISK MANAGEMENT

### 36.1 Risk Management Framework

The Pakistan Operations are subject to the Group's risk management framework. The diversity of our global business model requires us to identify, measure, aggregate and manage our risks, and to allocate our capital among our businesses. We operate as an integrated group through our divisions, business units and infrastructure functions. Risk and capital are managed via a framework of principles, organizational structures and measurement and monitoring processes that are closely aligned with the activities of the divisions and business units:

- Core risk management responsibilities are embedded in the Management Board and delegated to senior risk management committees responsible for execution and oversight. The Supervisory Board regularly monitors the risk and capital profile.
- We operate a three-line of risk management model whereby front office functions, risk management oversight and assurance roles are played by functions independent of one another.
- Risk strategy is approved by the Management Board on an annual basis and is defined based on the Group Strategic and Capital Plan and Risk Appetite in order to align risk, capital and performance targets.
- Cross-risk analysis reviews are conducted across the Group to validate that sound risk management practices and a holistic awareness of risk exist.
- All major risk classes are managed via risk management processes, including: credit risk, market risk, operational risk, liquidity risk, business risk and reputational risk. Modeling and measurement approaches for quantifying risk and capital demand are implemented across the major risk classes.

- Monitoring, stress testing tools and escalation processes are in place for key capital and liquidity thresholds and metrics.
- Systems, processes and policies are critical components of our risk management capability.
- Recovery planning provides for the escalation path for crisis management governance and supplies Senior Management with a list of actions designed to improve the capital and liquidity positions in a stress event.
- Resolution planning is closely supervised by the BaFin. It provides for a strategy to manage Deutsche Bank in case of default. It is designed to prevent the need for tax payer bailout and strengthen financial stability by the continuation of critical services delivered to the wider economy.

## 36.2 Risk Governance

Group Management Board provides overall risk and capital management supervision for the Group and is exclusively responsible for day-to-day management. The Management Board has established the Group Risk Committee ("GRC") as the central forum for review and decision on material risk topics. The GRC is supported by following functional sub-committees:

- The Group Reputational Risk Committee ("GRRC") ensures the oversight, governance and coordination of the reputational risk management
- The Non-Financial Risk Committee ("NFRC") ensures oversight, governance and coordination of non-financial risk management and establishes a cross-risk and holistic perspective of key non-financial risks
- The Enterprise Risk Committee ("ERC") ensures oversight and decision- making on financial risks and cross risks, including definition & review of stress tests, and management of group wide risk patterns.
- The Liquidity Management Committee ("LMC") decides upon mitigating actions to be taken during periods of anticipated or actual liquidity stress, or any relevant liquidity event

Our Chief Risk Officer ("CRO"), who is a member of the Management Board, is responsible for the identification, assessment and reporting of risks arising within operations across all business and all risk types, and has direct management responsibility for the following risk management functions: Credit Risk Management, Market Risk Management, Operational Risk Management and Liquidity Risk Control.

These are established with the mandate to:

- Support that the business within each division is consistent with the risk appetite that the CAR has set within a framework established by the Management Board;
- Formulate and implement risk and capital management policies, procedures and methodologies that are appropriate to the businesses within each division;
- Approve credit, market and liquidity risk limits;
- Conduct periodic portfolio reviews to keep the portfolio of risks within acceptable parameters; and
- Develop and implement risk and capital management infrastructures and systems that are appropriate for each division.

DB EMEA hub and Germany provide centralised Risk coverage to DB Pakistan. DB's Hubs include staff from relevant Risk-types ensuring effective risk management and capitalise on the intellectual and strategic synergies when housing risk-type subject-matter-expertise together.

Our Finance and Group Audit operate independently of both our business divisions and of our Risk function. The role of the Finance department is to help quantify and verify the risk that we assume and maintain the quality and integrity of our risk-related data. Group Audit examines, evaluates and reports on the adequacy of both the design and effectiveness of the systems of internal control including the risk management systems.

### 36.3 Risk Culture

We seek to promote a strong risk culture throughout our organization. A strong risk culture is designed to help reinforce our resilience by encouraging a holistic approach to the management of risk and return throughout our organization as well as the effective management of our risk, capital and reputational profile. We actively take risks in connection with our business and as such the following principles underpin risk culture within our group:

- Risk is taken within a defined risk appetite;
- Every risk taken needs to be approved within the risk management framework;
- Risk taken needs to be adequately compensated; and
- Risk should be continuously monitored and managed.

Employees at all levels are responsible for the management and escalation of risks. We expect employees to exhibit behaviors that support a strong risk culture. To promote this our policies require that behavior assessment is incorporated into our performance assessment and compensation processes. We have communicated the following risk culture behaviors through various communication vehicles:

- Being fully responsible for our risks;
- Being rigorous, forward looking and comprehensive in the assessment of risk;
- Inviting, providing and respecting challenges;
- Trouble shooting collectively; and
- Placing Deutsche Bank and its reputation at the heart of all decisions.

To reinforce these expected behaviors and strengthen our risk culture, we conduct a number of group-wide activities. Our Board members and senior management frequently communicate the importance of a strong risk culture to support a consistent tone from the top.

As part of our ongoing efforts to strengthen our risk culture, we review our training suite regularly to develop further modules or enhance existing components.

In addition, along with other measures to strengthen our performance management processes, we have designed and implemented a process to tie formal measurement of risk culture behaviors to our employee performance assessment, promotion and compensation processes. This process has been in place in our CB&S and GTB divisions since 2010 and has subsequently other divisions also.

This process is designed to further strengthen employee accountability.

The risk governance framework at the Pakistan Operations is designed according to a Three Lines of Defence (3LoD) operating model in order to ensure clear accountabilities for and a comprehensive, but non-duplicative, coverage of all risk management activities across Group.

- The 1st Line of Defense ("1st LoD") are all the business divisions and service providing infrastructure areas (Group Technology Operations and Corporate Services) who are the "owners" of the risks.
- The 2nd Line of Defense ("2nd LoD") are all the independent risk and control infrastructure functions.
- The 3rd Line of Defense ("3rd LoD") is Group Audit, which assures the effectiveness of our controls.

DB Pakistan requires strict independence between its 3 LoD in order to avoid conflicts of interest by an appropriate separation of functions and responsibilities. DB Pakistan requires all lines of defence to establish an effective and efficient internal governance structure with well-defined roles and responsibilities.

### 36.4 Risk Appetite and Capacity

We use a broad range of quantitative and qualitative methodologies for assessing and managing risks. As a matter of policy, we continually assess the appropriateness and the reliability of our quantitative tools and metrics in light of our changing risk environment. Some of these tools are common to a number of risk categories, while others are tailored to the particular features of specific risk categories. The advanced internal tools and metrics we currently use to measure, manage and report our risks are:

- RWA equivalent.
- Expected loss.
- Return on risk-weighted assets ("RoRWA").
- Value-at-risk.
- Economic capital.

## 36.5 Stress testing

We have a strong commitment to stress testing performed on a regular basis in order to assess the impact of a severe economic downturn on our risk profile and financial position. These exercises complement traditional risk measures and represent an integral part of our strategic and capital planning process. Our stress testing framework comprises regular Group-wide stress tests based on internally defined benchmark and more severe macroeconomic global downturn scenarios. Locally we perform testing on quarterly basis as per the BSD Circular # 1 dated May 11, 2012 of State Bank of Pakistan.

## 36.6 Risk Inventory

We face a variety of risks as a result of our business activities, the most significant of which are described below. Credit risk, market risk and operational risk attract regulatory capital. As part of our internal capital adequacy assessment process, we calculate the amount of economic capital from credit, market, operational and business risk to cover risks generated from our business activities taking into account diversification effects across those risk types. Furthermore, our economic capital framework implicitly covers additional risks, e.g. reputational risk and refinancing risk, for which no dedicated EC models exist. Liquidity risk is excluded from the economic capital calculation since it is covered separately.

### 36.6.1 Credit Risk

Credit risk arises from all transactions where actual, contingent or potential claims against any counterparty, borrower, obligor or issuer (which we refer to collectively as “counterparties”) exist, including those claims that we plan to distribute.

Based on the annual risk identification and materiality assessment, Credit Risk contains four material categories, namely default risk, industry risk, country risk, and product risk.

- Default risk, the most significant element of credit risk, is the risk that counterparties fail to meet contractual obligations in relation to the claims described above;
- Industry risk is the risk of adverse developments in the operating environment for a specific industry segment leading to deterioration in the financial profile of counterparties operating in that segment and resulting in increased credit risk across this portfolio of counterparties;
- Country risk is the risk that we may experience unexpected default or settlement risk and subsequent losses, in a given country, due to a range of macro-economic or social events primarily affecting counterparties in that jurisdiction including: a material deterioration of economic conditions, political and social upheaval, nationalization and expropriation of assets, government repudiation of indebtedness, or disruptive currency depreciation or devaluation. Country risk also includes transfer risk which arises when debtors are unable to meet their obligations owing to an inability to transfer assets to non-residents due to direct sovereign intervention; and
- Product Risk captures product-specific credit risk of transactions that could arise with respect to specific borrowers or group of borrowers. It takes into account whether obligations have a similar risk characteristics and market place behaviors.

DB's credit risk appetite is set globally and is broken down to divisions and business units via the Strategic, Risk & Capital Plan approved by the Management Board of Deutsche Bank Group. As a result, each credit exposure is authorised only if the relevant business division at Deutsche Bank global level is satisfied that the exposure meets the pre-set criteria and limits.

CRM is organised globally and carries out risk identification, assessment, management, monitoring and reporting of credit risks. The CRM department is independent from business. Accordingly, DB Pakistan adopts the credit policies of DB Group and is responsible for establishing local policies and procedures to ensure compliance with DB Group principles.

Credit Risk is managed for DB Group globally on the basis of a “one obligor principle”; new credit exposures as well as annual / bi-annual reviews of credit exposures require approval by the appropriate authority holder covering the entire DB Group exposure. All credit risk decisions relevant to DB Pakistan are subject to the approval of DB Pakistan's management and/or DB Group's Credit Risk Management (CRM).

We measure and manage our credit risk using the following philosophy and principles:

- Our credit risk management function is independent from our business divisions and in each of our divisions credit decision standards, processes and principles are consistently applied.

- A key principle of credit risk management is client credit due diligence. Our client selection is achieved in collaboration with our business division counterparts who stand as a first line of defence.
- We aim to prevent undue concentration and tail-risks (large unexpected losses) by maintaining a diversified credit portfolio. Client-, industry-, country- and product-specific concentrations are assessed and managed against our risk appetite.
- Every new credit facility and every extension or material change of an existing credit facility (such as its tenor, collateral structure or major covenants) to any counterparty requires credit approval at the appropriate authority level. We assign credit approval authorities to individuals according to their qualifications, experience and training, and we review these periodically.
- We have established within Credit Risk Management – where appropriate – specialized teams for deriving internal client ratings, analyzing and approving transactions, monitoring the portfolio or covering workout clients.
- Our credit related activities are governed by our Principles for Managing Credit Risk. These principles define our general risk philosophy for credit risk and our methods to manage this risk. The principles define key organizational requirements, roles and responsibilities as well as process principles for credit risk management and are applicable to all credit related activities undertaken by us.

#### *Credit Risk Ratings*

A basic and key element of the credit approval process is a detailed risk assessment of each credit-relevant counterparty. When rating a counterparty we apply in-house assessment methodologies, scorecards and our 26-grade rating scale for evaluating the credit-worthiness of our counterparties. The majority of our rating methodologies are authorized for use within the advanced internal rating based approach under applicable Basel rules. Our rating scale enables us to compare our internal ratings with common market practice and promotes comparability between different sub-portfolios of our institution. Several default ratings therein enable us to incorporate the potential recovery rate of unsecured defaulted counterparty exposures. We generally rate our counterparties individually, though certain portfolios of purchased or securitized receivables are rated on a pool basis. Ratings are required to be kept up-to-date and documented.

The algorithms of the rating procedures for all counterparties are recalibrated frequently on the basis of the default history as well as other external and internal factors and expert judgments.

#### *Credit Approval and Authority*

Credit limits are established by the Credit Risk Management function via the execution of assigned credit authorities. Credit approvals are documented by signing of the credit report by the respective credit authority holders and retained for future reference. Credit authority is generally assigned to individuals as personal credit authority according to the individual's professional qualification and experience. All assigned credit authorities are reviewed on a periodic basis to help ensure that they are adequate to the individual performance of the authority holder. The results of the review are presented to the Group Credit Policy Committee.

Where an individual's personal authority is insufficient to establish required credit limits, the transaction is referred to a higher credit authority holder or where necessary to an appropriate credit committee such as the Underwriting Committee. Where personal and committee authorities are insufficient to establish appropriate limits, the case is referred to the Management Board for approval.

#### *Monitoring Credit Risk*

Ongoing active monitoring and management of Deutsche Bank's credit risk positions is an integral part of our credit risk management framework. The key monitoring focus is on quality trends and on concentrations along the dimensions of counterparty, industry, country and product-specific risks to avoid undue concentrations of credit risk. On a portfolio level, significant concentrations of credit risk could result from having material exposures to a number of counterparties with similar economic characteristics, or who are engaged in comparable activities, where these similarities may cause their ability to meet contractual obligations to be affected in the same manner by changes in economic or industry conditions.

Our portfolio management framework supports a comprehensive assessment of concentrations within our credit risk portfolio in order to keep concentrations within acceptable levels.

#### *Credit Exposures*

We define our credit exposure by taking into account all transactions where losses might occur due to the fact that counterparties may not fulfil their contractual payment obligations.

Particulars of bank's significant on-balance sheet and off-balance sheet credit risk in various sectors are analysed as follows:

### 36.6.1.1 Lendings to financial institutions

#### Credit risk by public / private sector

	Gross lendings		Non-performing lendings		Provision held	
	2018	2017	2018	2017	2018	2017
	(Rupees in '000)					
Public / Government	499,581	-	-	-	-	-
Private	18,651,275	19,707,230	-	-	-	-
	<u>19,150,856</u>	<u>19,707,230</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

### 36.6.1.2 Advances

#### Credit risk by industry sector

	Gross advances		Non-performing advances		Provision held	
	2018	2017	2018	2017	2018	2017
	(Rupees in '000)					
Electronics and electrical appliances	308,256	60,243	-	-	-	-
Chemical and Pharmaceuticals	1,043,412	303,805	-	-	-	-
Textile Composite	96,511	96,511	96,511	96,511	96,511	96,511
Canned Foods, Deep Frozen Food	104,543	-	-	-	-	-
Manufacture of basic chemicals (organic/inorganic)	14,747	-	-	-	-	-
Manufacturer of Sweets including chocolate and cocoa	157,139	741,444	-	-	-	-
Other - Cosmetics	454,788	450,000	-	-	-	-
Manufacture of electro tech art	76,557	-	-	-	-	-
Elec, Gas and Water & sanitary services	265,491	83,606	-	-	-	-
Manufacture of Paper board	974,315	1,055,274	-	-	-	-
Manufacture of dairy products	32,537	80,964	-	-	-	-
Wholesale and Retail Trade	2,596,805	2,729,242	-	-	-	-
Individuals	229,169	212,907	-	-	-	-
	<u>6,354,270</u>	<u>5,813,996</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>

#### Credit risk by public / private sector

	Gross advances		Non-performing advances		Provision held	
	2018	2017	2018	2017	2018	2017
	(Rupees in '000)					
Private	6,354,270	5,813,996	96,511	96,511	96,511	96,511
	<u>6,354,270</u>	<u>5,813,996</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>	<u>96,511</u>

### 36.6.1.3 Contingencies and Commitments

#### Credit risk by industry sector

	2018	2017
	(Rupees in '000)	
Electronics and electrical appliances	1,555,740	1,772,959
Chemical and Pharmaceuticals	678,574	691,914
Automobile and transportation equipment	22,706	22,706
Manufacture of soap, detergents, cleaning polish	874,812	782,317
Combustibles, Fuel, Gas Station	461,637	443,637
Canned Foods, Deep Frozen Food	171,829	196,025
Manufacture of tobacco products	157,796	292,201
Manufacture of basic chemicals (organic/inorganic)	19,644	-
Manufacture of paper stationery	28,341	85,254
Manufacturer of Sweets including chocolate and cocoa	44,747	15,779
Other - Cosmetics	2,367	2,367
Technical and business consultancies	6,024	22,812
Manufacture of electro tech art	33,066	52,686
Elec, Gas and Water & sanitary services	-	3,240
Manufacture of Paper board	218,724	3,819
Textile Others	268	268
Manufacture of chemicals and chemical products	345,238	178,004
Manufacture of Basic Pharmaceutical products	21,097	26,100
Power (electricity), Gas, Water, Sanitary	247,834	94,724
Financial	11,988,922	10,546,722
	<u>16,879,366</u>	<u>15,233,534</u>

#### Credit risk by public / private sector

Private	16,879,366	15,233,534
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### 36.6.1.4 Concentration of Advances

The Pakistan Operations' top 10 exposures on the basis of total (funded and non-funded exposures) are as following:

Funded	3,199,280	3,885,625
Non Funded	3,856,109	791,885
Total Exposure	<u>7,055,389</u>	<u>4,677,510</u>

The sanctioned limits against these top 10 exposures aggregated to Rs 18.307 billion (2017: Rs. 17.641 billion).

### 36.6.1.5 Advances - Province / Region-wise Disbursement & Utilization

Province / Region	2018			
	(Rupees in '000)			
	Disbursement	Utilization		
		Punjab	Sindh	Islamabad
Punjab	100,196,634	100,196,634	-	-
Sindh	63,679,353	-	63,679,353	-
Total	163,875,987	100,196,634	63,679,353	-

  

Province / Region	2017			
	(Rupees in '000)			
	Disbursements	Utilization		
		Punjab	Sindh	Islamabad
Punjab	90,971,744	90,971,744	-	-
Sindh	75,157,873	-	75,157,873	-
Islamabad	10,281,069	-	-	10,281,069
Total	176,410,686	90,971,744	75,157,873	10,281,069

### 36.6.2 Market Risk

Market risk arises from the uncertainty concerning changes in market prices and rates (including interest rates and foreign exchange rates), the correlations among them and their levels of volatility.

MR Managers identify market risks through active portfolio analysis and engagement with the business areas. As a key control function, MRM ensures that DB Pakistan remains within the overall risk appetite set by the Group by establishing limits and monitoring the levels of Market Risk (MR). DB Pakistan is integrated into Deutsche Bank Group's global limit system, which is defined, monitored and controlled by MRM.

DB Pakistan uses following key metrics to monitor and limit market risk:

- Economic Capital is a stress testing based measurement of an expected worst case loss.
- VaR is a quantitative measure of the potential loss (in value) of Fair Value positions due to market movements that will not be exceeded in a defined period of time and with a defined confidence level.
- Stressed Value-at-Risk calculates a stressed value-at-risk measure based on a one year period of significant market stress.

DB Pakistan has adopted standardized approach for market risk which is approved regulatory approach.

#### 36.6.2.1 Balance sheet split by trading and banking books

	2018			2017 (Restated)		
	Banking book	Trading book	Total	Banking book	Trading book	Total
	(Rupees in '000)					
Cash and balances with treasury banks	6,961,709	-	6,961,709	5,995,920	-	5,995,920
Balances with other banks	220,159	-	220,159	396,881	-	396,881
Lendings to financial institutions	19,150,856	-	19,150,856	19,707,230	-	19,707,230
Advances	6,249,761	-	6,249,761	5,709,278	-	5,709,278
Fixed assets	214,924	-	214,924	271,894	-	271,894
Deferred tax assets	144	-	144	8,910	-	8,910
Other assets	2,465,168	128,505	2,593,673	2,208,029	1,415	2,209,444
	35,262,721	128,505	35,391,226	34,298,142	1,415	34,299,557

#### 36.6.2.2 Foreign Exchange Risk

At a local level, we ensure the overall foreign exchange exposure of Pakistan Operations remains within the limits set by SBP. We do not take any currency exposure except to the extent of the Statutory Net Open Position Limit prescribed by SBP.

Internal limits are in place to monitor Foreign Exchange open and mismatched positions on a daily basis and are marked-to-market daily to contain forward exposures to meet regulatory compliance issued periodically.

	2018				2017			
	Assets	Liabilities and Head office capital account	Off-balance sheet items	Net foreign currency exposure	Assets	Liabilities and Head office capital account	Off-balance sheet items	Net foreign currency exposure
	(Rupees in '000)				(Rupees in '000)			
United States Dollar	713,543	972,264	216,327	(42,394)	776,267	604,215	(87,092)	84,960
Great Britain Pound Sterling	6,706	2,803,444	-	(2,796,738)	11,640	4,004	(6,956)	680
Euro	5,145,999	5,161,518	2,814,523	2,799,004	4,289,910	4,266,338	-	23,572
Japanese Yen	124	-	-	124	26	-	(22,319)	(22,293)
Other currencies	1,994	-	(5,165)	(3,171)	1,129	-	2,121	3,250
	5,868,366	8,937,226	3,025,685	(43,175)	5,078,972	4,874,557	(114,246)	90,169

	2018		2017	
	Banking book	Trading book	Banking book	Trading book
	(Rupees in '000)			
Impact of 1% change in foreign exchange rates on				
- Profit and loss account	-	25,754	-	(1,136)
- Other comprehensive income	-	-	-	-

### 36.6.2.3 Yield / Interest Rate Risk in the Banking Book (IRBB)-Basel II Specific

Yield/ Interest rate sensitivity position for on-balance sheet instruments is based on the earlier of contractual re-pricing or maturity date and for off-balance sheet instruments is based on settlement date. This also refers to the non-trading market risk.

	2018		2017	
	Banking	Trading book	Banking book	Trading book
	(Rupees in '000)			
Impact of 1% increase in interest rates on				
- Profit and loss account	101,354	-	170,903	-
- Other comprehensive income	-	-	-	-

### 36.6.2.4 Mismatch of Interest Rate Sensitive Assets and Liabilities

2018												
Effective Yield/ Interest rate	Total	Exposed to Yield / Interest risk									Non-interest bearing financial instruments	
		Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years		
(Rupees in '000)												
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks	0.0%	6,961,709	156,815	-	-	-	-	-	-	-	-	6,804,894
Balances with other banks	0.0%	220,159	-	-	-	-	-	-	-	-	-	220,159
Lending to financial institutions	7.0%	19,150,856	19,150,856	-	-	-	-	-	-	-	-	-
Investments	0.0%	-	-	-	-	-	-	-	-	-	-	-
Advances	7.5%	6,249,761	5,563,634	405,585	52,419	701	6,630	4,252	20,215	24,114	172,211	-
Other assets	0.0%	2,280,141	-	-	-	-	-	-	-	-	-	2,280,141
		34,862,626	24,871,305	405,585	52,419	701	6,630	4,252	20,215	24,114	172,211	9,305,194
Liabilities												
Bills payable	0.0%	1,314,231	-	-	-	-	-	-	-	-	-	1,314,231
Borrowings	-0.2%	2,871,553	-	2,795,535	-	-	-	-	-	-	-	76,018
Deposits and other accounts	6.2%	20,100,376	7,615,385	3,171,839	1,131,580	707,719	-	-	-	-	-	7,473,853
Liabilities against assets subject to finance lease	6.2%	-	-	-	-	-	-	-	-	-	-	-
Subordinated debt	0.0%	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	0.0%	3,508,246	-	-	-	-	-	-	-	-	-	3,508,246
		27,794,406	7,615,385	5,967,374	1,131,580	707,719	-	-	-	-	-	12,372,348
On-balance sheet gap		7,068,220	17,255,920	(5,561,789)	(1,079,161)	(707,018)	6,630	4,252	20,215	24,114	172,211	(3,067,154)
Off-balance sheet financial instruments												
Documentary credits and short-term trade-related transactions												
- letters of credit		2,013,236	-	-	-	-	-	-	-	-	-	2,013,236
Commitments in respect of:												
- Forward Purchase Contracts		6,247,789	-	-	-	-	-	-	-	-	-	6,247,789
- Forward Sales Contracts		(3,222,104)	-	-	-	-	-	-	-	-	-	(3,222,104)
- Forward agreement lending		(15,359,266)	(11,345,120)	-	-	-	-	-	-	-	-	(4,014,146)
- Other commitments		1,231,339	-	-	-	-	-	-	-	-	-	1,231,339
Off-balance sheet gap		(9,089,006)	(11,345,120)	-	-	-	-	-	-	-	-	2,256,114
Total Yield / Interest Risk Sensitivity Gap			5,910,800	(5,561,789)	(1,079,161)	(707,018)	6,630	4,252	20,215	24,114	172,211	(811,040)
Cumulative Yield / Interest Risk Sensitivity Gap			5,910,800	349,011	(730,150)	(1,437,168)	(1,430,538)	(1,426,286)	(1,406,071)	(1,381,957)	(1,209,746)	(2,020,786)

2017												
Effective Yield/ Interest rate	Total	Exposed to Yield / Interest risk									Non-interest bearing financial instruments	
		Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years		
(Rupees in '000)												
On-balance sheet financial instruments												
Assets												
Cash and balances with treasury banks	0.0%	5,995,920	98,924	-	-	-	-	-	-	-	-	5,896,996
Balances with other banks	0.0%	396,881	-	-	-	-	-	-	-	-	-	396,881
Lending to financial institutions	5.8%	19,707,230	19,707,230	-	-	-	-	-	-	-	-	-
Investments	0.0%	-	-	-	-	-	-	-	-	-	-	-
Advances	6.4%	5,709,278	4,510,066	532,843	455,217	341	6,308	1,050	16,678	18,918	167,857	-
Other assets	0.0%	2,124,949	-	-	-	-	-	-	-	-	-	2,124,949
		33,934,258	24,316,220	532,843	455,217	341	6,308	1,050	16,678	18,918	167,857	8,418,826
Liabilities												
Bills payable	0.0%	932,787	-	-	-	-	-	-	-	-	-	932,787
Borrowings	6.2%	15,755	-	-	-	-	-	-	-	-	-	15,755
Deposits and other accounts	4.9%	23,212,445	12,268,865	2,510,162	1,414,737	896,492	-	-	-	-	-	6,122,189
Liabilities against assets subject to finance lease	6.2%	-	-	-	-	-	-	-	-	-	-	-
Subordinated debt	0.0%	-	-	-	-	-	-	-	-	-	-	-
Other liabilities	0.0%	3,185,706	-	-	-	-	-	-	-	-	-	3,185,706
		27,346,693	12,268,865	2,510,162	1,414,737	896,492	-	-	-	-	-	10,256,437
On-balance sheet gap		6,587,565	12,047,355	(1,977,319)	(959,520)	(896,151)	6,308	1,050	16,678	18,918	167,857	(1,837,611)
Off-balance sheet financial instruments												
Documentary credits and short-term trade-related transactions												
- letters of credit		1,966,910	-	-	-	-	-	-	-	-	-	1,966,910
Commitments in respect of:												
- Forward foreign exchange contracts		262,219	-	-	-	-	-	-	-	-	-	262,219
- Forward government securities transactions		(376,465)	-	-	-	-	-	-	-	-	-	(376,465)
- Forward lending		(16,585,433)	(11,706,792)	-	-	-	-	-	-	-	-	(4,878,641)
- Other commitments		582,992	-	-	-	-	-	-	-	-	-	582,992
Off-balance sheet gap		(14,149,777)	(11,706,792)	-	-	-	-	-	-	-	-	(2,442,985)
Total Yield / Interest Risk Sensitivity Gap			340,563	(1,977,319)	(959,520)	(896,151)	6,308	1,050	16,678	18,918	167,857	(4,280,596)
Cumulative Yield / Interest Risk Sensitivity Gap			340,563	(1,636,756)	(2,596,276)	(3,492,427)	(3,486,119)	(3,485,069)	(3,468,391)	(3,449,473)	(3,281,616)	(7,562,212)

Yield risk is the risk of decline in earnings due to adverse movement of the yield curve. Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in the market interest rates. The Bank is exposed to various risks associated with the effects of fluctuation in the prevailing levels of market interest rates on its financial position and cash flows. The Bank manages this risk by matching the re-pricing of assets and liabilities and off-balance sheet instruments.

### **36.6.3 Operational Risk**

Operational risk means the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, and includes legal risk. Operational risk excludes business and reputational risk. Particular prominent examples of operational risks are Fraud Risk, Business Continuity Risk, Regulatory Compliance Risk, Information Technology Risk and Vendor Risk.

Legal Risk may materialize in any of the above risk categories. This may be due to the fact that in each category we may be the subject of a claim or proceedings alleging non-compliance with contractual or other legal or statutory responsibilities; or we may otherwise be subject to losses allegedly deriving from other law or legal circumstances applicable to any of the above categories.

#### *Organizational Structure*

The Head of Operational Risk & Business Continuity Management chairs the Operational Risk Management Committee, which is a permanent sub-committee of the Risk Executive Committee and is composed of the operational risk officers from our business divisions and our infrastructure functions. It is the main decision-making committee for all operational risk management matters.

While the day-to-day operational risk management lies with our business divisions and infrastructure functions, the Operational Risk & Business Continuity Management function manages the cross divisional and cross regional operational risk as well as risk concentrations and ensures a consistent application of our operational risk management strategy across the bank. Based on this Business Partnership Model we ensure close monitoring and high awareness of operational risk.

#### *Managing Our Operational Risk*

We manage operational risk based on a Group-wide consistent framework that enables us to determine our operational risk profile in comparison to our risk appetite and systematically identify operational risk themes and concentrations to define risk mitigating measures and priorities.

Based on the organizational set-up, the governance and systems in place to identify and manage the operational risk and the support of control functions responsible for specific operational risk types (e.g. Compliance, Corporate Security & Business Continuity Management) we seek to optimize the management of operational risk. Future operational risks (identified through forward-looking analysis) are managed via mitigation strategies such as the development of back-up systems and emergency plans. We buy insurance in order to protect ourselves against unexpected and substantial unforeseeable losses.

### **36.6.3.1 Operational Risk-Disclosures Basel II Specific**

For purpose of complying with local Basel III regulatory requirements in Pakistan, we follow the implementation guidelines ('Implementation of Basel III') issued by State Bank of Pakistan.

As required by State Bank of Pakistan regulations, DB in Pakistan employs the Basic Indicator Approach (BIA) for 2018.

### **36.6.4 Liquidity Risk**

Liquidity risk is the risk arising from our potential inability to meet all payment obligations when they come due or only being able to meet these obligations at excessive costs. The objective of the DB Pakistan's liquidity risk management framework is to ensure that it can fulfill its payment obligations at all times and can manage liquidity and funding risks within its risk appetite. The framework considers relevant and significant drivers of liquidity risk, whether on balance sheet or off-balance sheet.

The Management Board defines our liquidity risk strategy, and in particular our tolerance for liquidity risk based on recommendations made by Treasury and the Capital and Risk Committee. The Management Board reviews and approves the limits which are applied to the Group to measure and control liquidity risk as well as the Pakistan Operations' long-term funding and issuance plan.

Our Treasury function is responsible for the management of liquidity and funding risk of Deutsche Bank globally as defined in the liquidity risk strategy. Our liquidity risk management framework is designed to identify, measure and manage the liquidity risk position of the Group. Treasury reports the Pakistan Operations' overall liquidity and funding to the Management Board at least weekly via a Liquidity Scorecard. Our liquidity risk management approach starts at the intraday level (operational liquidity) managing the daily payments queue, forecasting cash flows and factoring in our access to Central Banks. It then covers tactical liquidity risk management dealing with access to secured and unsecured funding sources. Finally, the strategic perspective comprises the maturity profile of all assets and liabilities (Funding Matrix) and our issuance strategy.

Our cash-flow based reporting system provides daily liquidity risk information to global and regional management.

Stress testing and scenario analysis plays a central role in our liquidity risk management framework. This also incorporates an assessment of asset liquidity, i.e. the characteristics of our asset inventory, under various stress scenarios as well as contingent funding requirements from off-balance-sheet commitments. The monthly stress testing results are used in setting our short-term wholesale funding limits (both unsecured and secured) and thereby ensuring we remain within the Board's overall liquidity risk tolerance.

Being DB's EMEA hub, Treasury & Capital Management (TCM) team in EMEA oversees the liquidity risk and capital management for the whole of EMEA. Currently, there is one Treasurer and one Treasury analyst who manage day to day liquidity risk and capital management for Pakistan. Liquidity and capital managers of TCM's risk management is supported by a web-based system, dbCube, which helps liquidity to monitor the liquidity situation of any DB entity at any location any time. All liquidity risk and capital related issues for DB branches in Pakistan are discussed by the local Asset and Liability Committee (ALCO), chaired by the treasurer, and comprising all businesses and supporting functions, i.e. Finance and Compliance. The local ALCO provides a forum for managing the liquidity, capital and funding positions of the local entity to meet regulatory compliance. Meetings of the local ALCO are held on a regular basis with ad-hoc meetings called when required.

36.6.4.1 Maturities of Assets and Liabilities - based on contractual maturity of the assets and liabilities of the Pakistan Operations

Total	2018												
	Upto 1 Day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 Month	Over 1 to 2 Months	Over 2 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 Years	Over 5 Years
(Rupees in '000)													
Assets													
Cash and balances with treasury banks	6,961,709	1,870,709	-	-	-	-	-	-	-	-	-	-	5,091,000
Balances with other banks	220,159	220,159	-	-	-	-	-	-	-	-	-	-	-
Lending to financial institutions	19,150,856	-	19,150,856	-	-	-	-	-	-	-	-	-	-
Advances	6,249,761	5,234,139	46,258	49,787	233,450	351,255	54,283	51,496	970	701	6,630	4,252	20,215
Fixed assets	214,924	-	-	-	-	-	-	-	-	-	-	-	214,924
Deferred tax assets	144	-	-	-	-	-	-	-	-	144	-	-	-
Other assets	2,593,673	381	70,396	123,177	594,674	390,426	68,106	104,659	29,995	29,995	1,110,057	67,332	4,197
	35,391,226	7,325,389	19,267,510	172,963	828,124	741,681	122,389	156,155	30,965	30,696	1,116,831	71,584	239,336
Liabilities													
Bills payable	1,314,231	1,314,231	-	-	-	-	-	-	-	-	-	-	-
Borrowings	2,871,553	76,018	-	-	-	2,795,535	-	-	-	-	-	-	-
Deposits and other accounts	20,100,376	14,272,881	2,544,995	1,293,500	1,905,000	-	14,000	70,000	-	-	-	-	-
Other liabilities	3,508,246	570,130	67,749	120,530	257,593	379,083	56,763	70,629	-	1,953,443	32,327	-	-
	27,794,406	16,233,260	2,612,744	1,414,030	2,162,593	3,174,618	70,763	140,629	-	1,953,443	32,327	-	-
Net assets	7,596,820	(8,907,871)	16,654,766	(1,241,066)	(1,334,469)	(2,432,936)	51,626	15,526	30,965	(1,922,747)	1,084,504	71,584	239,336
Head office capital account	5,091,000												
Unremitted profit	2,505,820												
	7,596,820												
Total	2017												
	Upto 1 Day	Over 1 to 7 days	Over 7 to 14 days	Over 14 days to 1 Month	Over 1 to 2 Months	Over 2 to 3 Months	Over 3 to 6 Months	Over 6 to 9 Months	Over 9 months to 1 year	Over 1 to 2 years	Over 2 to 3 years	Over 3 to 5 Years	Over 5 Years
(Rupees in '000)													
Assets													
Cash and balances with treasury banks	5,995,920	1,757,014	-	-	-	-	-	-	-	-	-	-	4,238,906
Balances with other banks	396,881	396,881	-	-	-	-	-	-	-	-	-	-	-
Lending to financial institutions	19,707,230	-	19,707,230	-	-	-	-	-	-	-	-	-	-
Advances	5,709,278	4,507,443	-	-	2,624	253,978	278,865	455,217	341	-	6,308	1,050	16,678
Fixed assets	271,894	-	-	-	-	-	-	-	-	-	-	-	271,894
Deferred tax assets	8,910	-	-	-	-	-	-	-	-	-	8,910	-	-
Other assets	2,209,444	526	25,805	6,460	210,969	288,787	292,371	489,405	15,603	2,292	875,962	591	345
	34,299,557	6,661,864	19,733,035	6,460	213,593	542,765	571,236	944,622	15,944	2,292	891,180	1,641	288,917
Liabilities													
Bills payable	932,787	932,787	-	-	-	-	-	-	-	-	-	-	-
Borrowings	15,755	15,755	-	-	-	-	-	-	-	-	-	-	-
Deposits and other accounts	23,212,445	8,179,354	9,174,606	560,000	2,478,150	1,480,335	1,270,000	70,000	-	-	-	-	-
Other liabilities	3,185,706	459,356	22,114	2,769	56,252	275,281	278,865	454,142	-	1,585,736	51,191	-	-
	27,346,693	9,587,252	9,196,720	562,769	2,534,402	1,755,616	1,548,865	524,142	-	1,585,736	51,191	-	-
Net assets	6,952,864	(2,925,388)	10,536,315	(556,309)	(2,320,809)	(1,212,851)	(977,629)	420,480	15,944	(1,583,444)	839,989	1,641	288,917
Head office capital account	4,238,906												
Unremitted profit	2,713,958												
	6,952,864												

36.6.4.2 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Pakistan Operations

Total	2018								
	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
(Rupees in '000)									
<b>Assets</b>									
Cash and balances with treasury banks	6,961,709	483,394	725,093	397,333	264,889	-	-	-	5,091,000
Balances with other banks	220,159	79,150	118,726	13,370	8,913	-	-	-	-
Lending to financial institutions	19,150,856	19,150,856	-	-	-	-	-	-	-
Advances	6,249,761	1,596,816	2,309,649	1,289,073	826,801	6,630	4,252	20,215	172,211
Fixed assets	214,924	-	-	-	-	-	-	214,924	-
Deferred tax assets	144	-	-	-	-	144	-	-	-
Other assets	2,593,673	788,625	458,533	104,659	28,577	1,141,472	67,332	4,197	278
	35,398,401	22,098,838	3,612,001	1,804,435	1,129,180	1,155,424	71,584	239,336	5,263,489
<b>Liabilities</b>									
Bills payable	1,314,231	294,610	442,143	346,487	230,991	-	-	-	-
Borrowings	2,871,553	7,642	2,860,016	2,337	1,558	-	-	-	-
Deposits and other accounts	20,100,376	9,075,539	5,012,070	3,635,660	2,377,107	-	-	-	-
Other liabilities	3,508,246	1,016,001	435,846	70,629	1,953,443	32,327	-	-	-
	27,794,406	10,393,792	8,750,075	4,055,113	4,563,099	32,327	-	-	-
<b>Net assets</b>	<u>7,596,820</u>	<u>11,705,049</u>	<u>(5,138,074)</u>	<u>(2,250,678)</u>	<u>(3,433,919)</u>	<u>1,115,919</u>	<u>71,584</u>	<u>239,336</u>	<u>24,114</u>
Head office capital account	5,091,000								
Unremitted profit	<u>2,505,820</u>								
	<u>7,596,820</u>								
2017									
Total	Upto 1 Month	Over 1 to 3 Months	Over 3 to 6 Months	Over 6 Months to 1 Year	Over 1 to 2 Years	Over 2 to 3 Years	Over 3 to 5 Years	Over 5 to 10 Years	Above 10 Years
(Rupees in '000)									
<b>Assets</b>									
Cash and balances with treasury banks	5,995,920	404,404	606,529	447,649	298,432	-	-	-	4,238,906
Balances with other banks	396,881	134,367	201,551	36,578	24,385	-	-	-	-
Lending to financial institutions	19,707,230	19,707,230	-	-	-	-	-	-	-
Advances	5,709,278	711,225	1,605,325	2,091,032	1,090,885	6,308	1,050	16,678	167,857
Fixed assets	271,894	-	-	-	-	-	-	271,894	-
Deferred tax assets	8,910	-	-	-	-	8,910	-	-	-
Other assets	2,209,444	95,439	581,157	517,196	119,358	895,030	591	345	328
	34,299,557	21,052,665	2,994,562	3,092,455	1,533,060	910,248	1,641	288,917	4,407,091
<b>Liabilities</b>									
Bills payable	932,787	146,267	219,403	340,270	226,847	-	-	-	-
Borrowings	15,755	2,672	4,008	5,445	3,630	-	-	-	-
Deposits and other accounts	23,212,445	13,093,930	3,747,760	3,850,453	2,520,302	-	-	-	-
Other liabilities	3,185,706	540,491	554,146	454,142	1,585,736	51,191	-	-	-
	27,346,693	13,783,360	4,525,317	4,650,310	4,336,515	51,191	-	-	-
<b>Net assets</b>	<u>6,952,864</u>	<u>7,269,305</u>	<u>(1,530,755)</u>	<u>(1,557,855)</u>	<u>(2,803,455)</u>	<u>859,057</u>	<u>1,641</u>	<u>288,917</u>	<u>4,407,091</u>
Head office capital account	4,238,906								
Unremitted profit	<u>2,713,958</u>								
	<u>6,952,864</u>								

**37 DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorized for issue on 28 March 2019.

**38 GENERAL**

**38.1** Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

**38.2** Captions as prescribed in BPRD circular no. 2 of 2018 issued by State Bank of Pakistan in respect of which no amounts are outstanding have not been reproduced in these financial statements except for in the statement of financial position and the profit and loss account.

**38.3 Corresponding figures**

Comparative information has been re-classified, re-arranged or additionally incorporated in these financial statements wherever necessary to facilitate comparison and better presentation in accordance with the new format prescribed by State Bank of Pakistan vide BPRD circular no. 2 of 2018.

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**Managing Director  
Chief Country Officer  
Pakistan**

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**Chief Financial Officer  
Pakistan**